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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(MARK ONE)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED JULY 31, 2005**

**OR**

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**FOR THE TRANSITION PERIOD FROM                      TO**

**COMMISSION FILE NUMBER: 0-19807**

**SYNOPSISYS, INC.**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of  
incorporation or organization)

**56-1546236**

(I.R.S. Employer  
Identification Number)

**700 EAST MIDDLEFIELD ROAD  
MOUNTAIN VIEW, CA 94043**

(Address of principal executive offices, including zip code)

**TELEPHONE: (650) 584-5000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

144,316,671 shares of Common Stock as of August 26, 2005

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SYNOPSYS, INC.  
QUARTERLY REPORT ON FORM 10-Q  
JULY 31, 2005

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PART I. FINANCIAL INFORMATION  
ITEM 1. FINANCIAL STATEMENTS

SYNOPSIS, INC.  
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except per share data)

	<u>JULY 31,</u> <u>2005</u>	<u>OCTOBER 31,</u> <u>2004</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 319,954	\$ 346,709
Short-term investments .....	179,460	232,320
Total cash, cash equivalents and short-term investments .....	499,414	579,029
Accounts receivable, net of allowances of \$4,112 and \$7,113, respectively .....	108,673	132,258
Deferred income taxes .....	126,587	125,601
Income taxes receivable.....	46,522	46,583
Prepaid expenses and other current assets .....	20,607	29,562
Total current assets .....	801,803	913,033
Property and equipment, net .....	174,918	178,155
Long-term investments .....	9,143	12,831
Goodwill.....	764,080	593,706
Intangible assets, net.....	158,020	198,069
Long term deferred income taxes .....	154,970	146,360
Other assets.....	59,529	50,033
Total assets.....	<u>\$ 2,122,463</u>	<u>\$ 2,092,187</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued liabilities .....	\$ 211,401	\$ 184,146
Accrued income taxes .....	197,315	188,096
Deferred revenue.....	415,448	368,913
Total current liabilities.....	824,164	741,155
Deferred compensation and other liabilities .....	61,139	51,794
Long-term deferred revenue .....	34,986	34,189
Stockholders' equity:		
Common stock, \$0.01 par value per share; 400,000 shares authorized; 144,192 and 147,378 shares outstanding, respectively.....	1,442	1,474
Additional paid-in capital .....	1,256,806	1,240,568
Retained earnings.....	190,390	202,146
Treasury stock, at cost; 12,953 and 9,759 shares, respectively .....	(229,500)	(175,762)
Deferred stock compensation.....	(2,574)	(2,732)
Accumulated other comprehensive loss.....	(14,390)	(645)
Total stockholders' equity.....	1,202,174	1,265,049
Total liabilities and stockholders' equity .....	<u>\$ 2,122,463</u>	<u>\$ 2,092,187</u>

See accompanying notes to unaudited condensed consolidated financial statements.

SYNOPSYS, INC.  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (in thousands, except per share data)

	THREE MONTHS ENDED JULY 31,		NINE MONTHS ENDED JULY 31,	
	2005	2004	2005	2004
<b>Revenue:</b>				
Time-based license .....	\$ 188,742	\$ 164,398	\$ 550,807	\$ 497,942
Upfront license.....	16,171	62,352	44,152	197,654
Service .....	46,537	54,931	142,134	165,953
Total revenue .....	<u>251,450</u>	<u>281,681</u>	<u>737,093</u>	<u>861,549</u>
<b>Cost of revenue:</b>				
License .....	25,268	21,595	73,316	64,118
Maintenance & Services .....	17,812	17,161	53,264	49,703
Amortization of intangible assets and deferred stock compensation .....	16,285	25,562	72,483	76,517
Total cost of revenue.....	<u>59,365</u>	<u>64,318</u>	<u>199,063</u>	<u>190,338</u>
Gross margin.....	<u>192,085</u>	217,363	<u>538,030</u>	671,211
<b>Operating expenses:</b>				
Research and development .....	81,948	68,471	234,890	208,944
Sales and marketing .....	83,160	70,395	247,929	216,026
General and administrative .....	25,122	28,194	74,656	95,805
In-process research & development.....	—	—	5,700	—
Amortization of intangible assets and deferred stock compensation .....	8,166	8,530	25,847	26,410
Total operating expenses .....	<u>198,396</u>	<u>175,590</u>	<u>589,022</u>	<u>547,185</u>
Operating income (loss).....	<u>(6,311)</u>	41,773	<u>(50,992)</u>	124,026
Other income, net.....	<u>35,895</u>	1,277	<u>42,416</u>	1,133
Income (loss) before income taxes .....	29,584	43,050	(8,576)	125,159
Income tax provision (benefit).....	12,290	1,222	(6,573)	22,440
Net income (loss).....	<u>\$ 17,294</u>	<u>\$ 41,828</u>	<u>\$ (2,003)</u>	<u>\$ 102,719</u>
<b>Basic earnings (loss) per share:</b>				
Net income (loss) per share .....	\$ 0.12	\$ 0.27	\$ (0.01)	\$ 0.66
Weighted-average common shares .....	<u>143,830</u>	<u>155,199</u>	<u>144,899</u>	<u>155,437</u>
<b>Diluted earnings per share:</b>				
Net income (loss) per share .....	\$ 0.12	\$ 0.26	\$ (0.01)	\$ 0.63
Weighted-average common shares and potential common shares outstanding.....	<u>145,668</u>	<u>160,346</u>	<u>144,899</u>	<u>162,638</u>

See accompanying notes to unaudited condensed consolidated financial statements.

SYNOPSYS, INC.  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
*(in thousands)*

	NINE MONTHS ENDED JULY 31,	
	2005	2004
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss).....	\$ (2,003)	\$ 102,719
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization and depreciation.....	139,919	144,530
In-process research and development .....	5,700	—
Write-down of long-term investments .....	2,564	1,901
Reduction in provision for doubtful accounts.....	(3,594)	—
Net change in unrecognized gains and losses on foreign exchange and investments .....	(13,995)	(11,142)
Gain on sale of short-and long-term investments .....	323	(867)
Net changes in operating assets and liabilities, net of effect of acquisitions:		
Accounts receivable .....	47,825	58,134
Income taxes receivable .....	61	22,795
Prepaid expenses and other current assets .....	9,647	(10,779)
Other assets .....	(9,317)	(13,449)
Accounts payable and accrued liabilities .....	(2,268)	(49,042)
Accrued income taxes .....	(5,481)	(19,286)
Deferred taxes .....	(22,058)	—
Deferred revenue.....	37,851	(6,097)
Deferred compensation .....	9,681	11,053
Net cash provided by operating activities .....	<u>194,855</u>	<u>230,470</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sales and maturities of short-term investments .....	252,417	795,643
Purchases of short-term investments.....	(200,256)	(821,655)
Proceeds from sale of long-term investments .....	—	412
Purchases of long-term investments .....	—	(6,144)
Purchases of property and equipment .....	(34,728)	(35,073)
Cash paid for acquisitions, net of cash received .....	(171,420)	(39,730)
Capitalization of software development costs.....	(2,215)	(2,056)
Net cash used in investing activities .....	<u>(156,202)</u>	<u>(108,603)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Issuances of common stock .....	24,421	141,892
Purchases of treasury stock.....	(88,385)	(288,336)
Proceeds from credit facility .....	75,000	200,000
Payments on credit facility.....	(75,000)	(200,000)
Net cash used in financing activities.....	<u>(63,964)</u>	<u>(146,444)</u>
Effect of exchange rate changes on cash .....	(1,444)	(497)
Net decrease in cash and cash equivalents.....	<u>(26,755)</u>	<u>(25,074)</u>
Cash and cash equivalents, beginning of period.....	346,709	524,308
Cash and cash equivalents, end of period .....	<u>\$ 319,954</u>	<u>\$ 499,234</u>

See accompanying notes to unaudited condensed consolidated financial statements.

SYNOPSYS, INC.  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

Synopsys, Inc. (Synopsys or the Company) has prepared the accompanying unaudited condensed consolidated financial statements pursuant to the Securities and Exchange Commission's rules and regulations. Pursuant to these rules and regulations, the Company has condensed or omitted certain information and footnote disclosures it normally includes in its annual consolidated financial statements prepared in accordance with generally accepted accounting principles (GAAP). In management's opinion, the Company has made all adjustments (consisting of normal, recurring adjustments except if otherwise indicated) necessary to fairly present its financial position, results of operations and cash flows. The Company's interim period operating results do not necessarily indicate the results that may be expected for any other interim period or for the full fiscal year. These financial statements and accompanying notes should be read in conjunction with the consolidated financial statements and notes thereto in Synopsys' Annual Report on Form 10-K for the fiscal year ended October 31, 2004.

To prepare financial statements in conformity with GAAP, management must make estimates and assumptions that affect the amounts reported in the unaudited condensed consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Synopsys' fiscal year and third quarter end on the Saturday nearest October 31 and July 31, respectively. Fiscal 2005 and 2004 are both 52-week years. For presentation purposes, the unaudited condensed consolidated financial statements and accompanying notes use the applicable calendar month end.

Certain prior year amounts have been reclassified to conform to the current year presentation. In the first quarter of fiscal 2005, the Company revised its methodology for allocating and reporting cost of revenue. The Company has reclassified cost of revenue for comparable periods of fiscal 2004 to conform to the fiscal 2005 methodology.

In May 2005, the FASB issued SFAS No. 154, *Accounting Changes and Error Corrections* (SFAS 154) which replaces APB Opinion No. 20 *Accounting Changes* and SFAS No. 3, *Reporting Accounting Changes in Interim Financial Statements—An Amendment of APB Opinion No. 28*. SFAS 154 requires retrospective application to prior periods' financial statements of a voluntary change in accounting principle unless it is not practicable to do so. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005 and is required to be adopted by the Company in the first quarter of fiscal 2006. Although the Company will continue to evaluate the application of SFAS 154, the Company does not currently believe adoption will have a material impact on its results of operations or financial position.

In March 2005, the FASB issued FASB Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* (FIN 47). FIN 47 clarifies that the term conditional asset retirement obligation as used in FASB Statement No. 143, *Accounting for Asset Retirement Obligations*, refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. The obligation to perform the asset retirement activity is unconditional even though uncertainty exists about the timing and/or method of settlement. Uncertainty about the timing and/or method of settlement of a conditional asset retirement obligation should be factored into the measurement of the liability when sufficient information exists. FIN 47 also clarifies when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Company does not expect the adoption of this statement to have a material impact on its results of operations or financial position.

2. BUSINESS COMBINATIONS

*Acquisition of Nassda Corporation (Nassda)*

The Company acquired Nassda on May 11, 2005.

*Reasons for the Acquisition.* Nassda's full-chip circuit simulation and analysis software will broaden the Company's offerings of transistor-level circuit simulation tools, particularly in the area of mixed-signal and memory design. Nassda's results of operations since the date of acquisition are included in the accompanying unaudited condensed consolidated statements of operations. The Company does not consider the Nassda acquisition material to its results of operations and therefore is not presenting pro forma statements of operations for the three- and nine-month periods ended July 31, 2005.

*Purchase Price.* The Company acquired all the outstanding shares of Nassda for total cash consideration of \$200.2 million, or \$7.00 per share. In addition, as required by the merger agreement, certain Nassda officers, directors and employees who were defendants in the preexisting litigation between Synopsys and Nassda made settlement payments to Synopsys in the aggregate amount of \$61.6 million.

Net of the settlement payments described above, the Company paid \$138.6 million in cash to the former shareholders of Nassda. However, in accordance with *EITF 04-01, Accounting for Preexisting Relationships between the Parties to a Business Combination*, the Company must separately value the settlement of the previously existing Nassda litigation and the business combination. Therefore, the Company determined the fair value of the settlement to be \$33 million. The Company recorded this amount as other non-operating income. The Company valued the net assets acquired from Nassda in the business combination at \$201.2 million. The total purchase price includes \$17.4 million in acquisition-related costs and \$12.1 million in vested stock options assumed.

Acquisition-related costs of \$17.4 million consist primarily of professional service fees of \$8.7 million, which include legal, tax, accounting fees; a \$1.8 million class action settlement, subject to court approval and excluding associated legal costs, \$4.9 million of estimated contract termination costs; and approximately \$1.0 million in severance costs for employee termination, and other directly related charges. As of July 31, 2005, the Company had paid \$9.0 million of the acquisition-related costs, including \$7.9 million in professional services fees and \$0.9 million in severance-related costs. The \$8.4 million balance remaining at July 31, 2005 primarily relates to facilities closure costs, contract terminations, legal and tax-related services and the class action settlement expected to be paid.

The Company has allocated the total purchase consideration to the assets and liabilities acquired, including identifiable intangible assets, based on their respective fair values at the acquisition date, resulting in goodwill of approximately \$95.2 million. The following table summarizes the allocation of the purchase price to the fair value of the assets and liabilities acquired.

	(in thousands)
<b>Assets acquired</b>	
Cash, cash equivalents and short-term investments .....	\$ 93,240
Accounts receivable, net .....	13,632
Identifiable intangible assets .....	30,400
Goodwill .....	95,220
Deferred tax assets – short term .....	10,230
Deferred tax assets – long term .....	1,088
Other assets .....	98
<b>Total assets acquired .....</b>	<b>243,908</b>
<b>Liabilities assumed</b>	
Accounts payable and accrued liabilities .....	(4,612)
Deferred tax liabilities .....	(16,516)
Income taxes payable .....	(14,729)
Deferred revenue .....	(6,858)
<b>Total liabilities acquired .....</b>	<b>(42,715)</b>
<b>Total allocated purchase price .....</b>	<b>\$ 201,193</b>

*Goodwill and Intangible Assets.* Goodwill, representing the excess of the purchase price over the fair value of tangible and identifiable intangible assets acquired in the merger, will not be amortized and is not deductible for tax purposes. The portion of the purchase price allocated to identifiable intangible assets is as follows:

<u>Intangible Asset</u>	<u>(in thousands)</u>	<u>Estimated Useful Life (years)</u>
Core/developed technology .....	\$ 15,700	5
Customer contracts .....	7,300	5
Contract rights .....	5,900	3
Non-compete agreements .....	1,500	3

The Company included amortization of the core/developed technology in cost of revenue and amortization of other intangible assets in operating expenses in its statements of operations for the three and nine months ended July 31, 2005.

*Acquisition of ISE Integrated Systems Engineering AG (ISE)*

The Company acquired ISE on November 2, 2004.

*Reasons for the Acquisition.* ISE's Technology Computer Aided Design (TCAD) software performs process simulation and device and circuit simulation, helping semiconductor manufacturers shorten the time needed to design chips and to test those designs prior to actual manufacturing. In approving the merger agreement, Synopsys' Board considered a number of factors, including its opinions that (i) the merger of ISE's TCAD organization with Synopsys' own TCAD business would

permit the introduction of a consolidated TCAD platform that addresses the challenges posed by future technologies while maintaining continuity with existing software, and (ii) the merger would enable Synopsys to help further reduce its customers' costs and manufacturing risks as they create smaller, faster and more power-efficient chips. ISE's results of operations since the date of acquisition are included in the accompanying unaudited condensed consolidated statements of operations. The Company does not consider the ISE acquisition material to its results of operations, and therefore is not presenting pro forma statements of operations for the three- and nine-month periods ended July 31, 2005.

*Purchase Price.* The Company paid \$100.0 million in cash on November 2, 2004 to the former shareholders of ISE. The total purchase consideration consisted of:

<u>(in thousands)</u>	
Cash paid .....	\$ 100,000
Acquisition-related costs.....	2,896
Holdback payable .....	5,000
Total purchase price.....	<u>\$ 107,896</u>

Under the acquisition agreement, the Company has also agreed to pay up to \$20 million over three years to certain former shareholders and optionholders of ISE now employed by Synopsys based upon achievement of certain sales and employee retention milestones. Any amounts payable under this arrangement will be accrued as compensation expense over the remaining expected service period when and if management deems it probable such amounts will be earned by the applicable milestone dates. As of July 31, 2005, the Company has accrued \$5.4 million under the agreement for probable achievement against the first-year milestones.

Acquisition-related costs of \$2.9 million consist primarily of legal, tax and accounting fees of \$1.3 million, approximately \$1.1 million of estimated facilities closure costs and other directly related charges. As of July 31, 2005, the Company had paid \$1.5 million of the acquisition-related costs, including \$1.0 million in professional services fees and \$0.2 million in facilities closure costs. The \$1.4 million balance remaining at July 31, 2005 primarily relates to facilities closure costs, contract terminations and tax-related services.

The Company has allocated the total purchase consideration to the assets and liabilities acquired, including identifiable intangible assets, based on their respective fair values at the acquisition date, resulting in goodwill of approximately \$73.4 million. The following table summarizes the allocation of the purchase price to the fair value of the assets and liabilities acquired.

	<u>(in thousands)</u>
<b>Assets acquired</b>	
Cash, cash equivalents and short-term investments.....	\$ 10,527
Accounts receivable.....	6,983
Prepaid expenses and other current assets .....	763
Identifiable intangible assets.....	25,700
Goodwill .....	73,376
Other assets.....	1,015
Total assets acquired.....	<u>118,364</u>
<b>Liabilities assumed</b>	
Accounts payable and accrued liabilities .....	10,332
Deferred revenue .....	2,623
Deferred tax liabilities .....	3,213
Total liabilities acquired .....	<u>16,168</u>
Net assets acquired .....	102,196
In-process research and development .....	5,700
Total purchase price.....	<u>\$ 107,896</u>



*Goodwill and Intangible Assets.* Goodwill, representing the excess of the purchase price over the fair value of tangible and identifiable intangible assets acquired in the merger, will not be amortized and is not deductible for tax purposes. The portion of the purchase price allocated to identifiable intangible assets is as follows:

<u>Intangible Asset</u>	<u>(in thousands)</u>	<u>Estimated Useful Life (years)</u>
Core/developed technology .....	\$ 19,100	2-5
Customer contracts .....	6,100	5
Non-compete agreements .....	500	3

The Company included amortization of the core/developed technology in cost of revenue and amortization of other intangible assets in operating expenses in its statement of operations for the three and nine months ended July 31, 2005.

#### Fiscal 2004 Acquisitions

In February 2004, the Company completed the acquisition of Accelerant Networks, Inc. (Accelerant) for total consideration of \$23.8 million, the acquisition of the technology assets of Analog Design Automation, Inc. (ADA) for total consideration of \$12.2 million, and the acquisition of the test-related assets of iRoC Technologies S.A. (iRoC) for total consideration of \$5.2 million. Included in the total consideration of these acquisitions are aggregate acquisition costs of \$2.2 million, consisting primarily of legal and accounting fees and other directly related charges. In the third quarter of 2004, the total purchase consideration related to the Accelerant acquisition was reduced by \$0.2 million to reflect estimated acquisition costs settled for less than the estimated amounts. In addition, the total consideration for the ADA assets was reduced by \$0.8 million to reflect the receipt of proceeds on the liquidation of ADA by the seller as a result of the Company's prior investment in ADA. The results of operations of Accelerant and the impact on operations of the acquisition of assets of ADA and iRoC are included in the accompanying unaudited condensed consolidated statements of operations from the date of each respective transaction through July 31, 2004 and 2005, respectively. The Company does not consider these transactions material to the Company's balance sheet or results of operations. As of July 31, 2005, there are substantially no remaining accrued or unpaid acquisition-related costs related to these acquisitions.

The Company has allocated the total aggregate purchase consideration for these acquisitions to the assets and liabilities acquired, including identifiable intangible assets, based on their respective fair values at the acquisition dates, resulting in aggregate goodwill of \$17.4 million. Aggregate identifiable intangible assets as a result of these acquisitions, consisting primarily of purchased technology, are \$27.1 million, and are being amortized over three to five years. Goodwill, representing the excess of the purchase consideration over the fair value of tangible and identifiable intangible assets acquired in the acquisitions, will not be amortized and is not deductible for tax purposes. The Company included the amortization of identifiable intangible assets in cost of revenue in its statements of operations for the three and nine months ended July 31, 2004 and 2005, respectively.

### 3. GOODWILL AND INTANGIBLE ASSETS

Goodwill as of July 31, 2005 consisted of the following:

	<u>(in thousands)</u>
Balance at October 31, 2004 .....	\$ 593,706
Additions (1) .....	170,374
Balance at July 31, 2005.....	<u>\$ 764,080</u>

Intangible assets as of October 31, 2004 consisted of:

	<u>Gross Assets</u>	<u>Accumulated Amortization</u>	<u>Net Assets</u>
	<u>(in thousands)</u>		
Contract rights/backlog .....	\$ 59,970	\$ 47,468	\$ 12,502
Acquired core/developed technology .....	279,110	188,023	91,087
Covenants not to compete .....	10,744	5,866	4,878
Customer relationships .....	123,540	47,579	75,961
Trademarks and trade names .....	18,007	14,420	3,587
Other intangibles .....	5,993	397	5,596
Capitalized software development costs.....	7,635	4,590	3,045
Total intangible assets (2).....	<u>\$ 504,999</u>	<u>\$ 308,343</u>	<u>\$ 196,656</u>

Intangible assets as of July 31, 2005 consisted of the following:

	<u>Gross Assets</u>	<u>Accumulated Amortization</u> (in thousands)	<u>Net Assets</u>
Contract rights .....	\$ 65,870	\$ 59,556	\$ 6,314
Acquired core/developed technology .....	313,910	248,116	65,794
Covenants not to compete.....	12,744	8,239	4,504
Customer relationships .....	136,940	64,306	72,634
Trademarks and trade names .....	18,007	17,939	68
Other intangibles .....	7,883	2,397	5,487
Capitalized software development costs.....	9,849	6,630	3,219
Total intangible assets .....	<u>\$ 565,203</u>	<u>\$ 407,183</u>	<u>\$ 158,020</u>

Total amortization expense related to intangible assets is set forth in the table below:

	<u>THREE MONTHS ENDED</u>		<u>NINE MONTHS ENDED</u>	
	<u>JULY 31,</u>		<u>JULY 31,</u>	
	<u>2005</u>	<u>2004</u>	<u>2005</u>	<u>2004</u>
	(in thousands)			
Contract rights intangible .....	\$ 2,441	\$ 4,822	\$ 12,087	\$ 15,984
Core/developed technology .....	13,740	21,263	60,093	62,067
Covenants not to compete.....	847	625	2,373	1,876
Customer relationships .....	5,819	5,152	16,728	15,791
Trademarks and trade names .....	517	1,501	3,518	4,502
Other intangibles .....	654	38	2,000	115
Capitalized software development costs.....	691	598	2,041	1,686
Total intangible assets .....	<u>\$ 24,709</u>	<u>\$ 33,999</u>	<u>\$ 98,840</u>	<u>\$ 102,021</u>

The following table presents the estimated future amortization of intangible assets:

	(in thousands)
Three months ending October 31, 2005.....	\$ 17,216
Fiscal Year	
2006 .....	54,695
2007 .....	43,707
2008 .....	30,096
2009 .....	10,006
2010 and thereafter .....	2,300
Total estimated future amortization of intangible assets .....	<u>\$ 158,020</u>

- (1) Additions represent goodwill acquired in the acquisitions of ISE and Nassda of \$73.4 million and \$95.2 million, respectively, and contingent consideration earned and paid of \$1.7 million related to the acquisition of InnoLogic Systems, Inc.
- (2) Total intangible assets do not include \$1.4 million related to foreign currency fluctuations for intangible assets which are not denominated in U.S. dollars.

#### 4. STOCK REPURCHASE PROGRAM

The Company is authorized to purchase up to \$500 million of its common stock under a stock repurchase program previously established by the Company's Board of Directors and replenished up to the \$500 million maximum on December 1, 2004. During the three and nine months ended July 31, 2005, the Company repurchased approximately 200,000 shares and 5.1 million shares at an average price of approximately \$17 per share for a total of \$3.2 million and \$88.4 million during the three and nine months ended July 31, 2005, respectively. During the three and nine months ended July 31, 2004, the Company repurchased approximately 1.7 million shares at an average price of approximately \$30 per share and 8.4 million shares at an average price of approximately \$34 per share, respectively, for a total of \$288.3 million. As of July 31, 2005, approximately \$437 million remained available for further repurchases under the program.

## 5. CREDIT FACILITY

In April 2004, Synopsys entered into a three-year, \$250.0 million senior unsecured revolving credit facility. This facility contains financial covenants requiring that the Company maintain a minimum leverage ratio and specified levels of cash, as well as other non-financial covenants. The facility terminates on April 28, 2007. Borrowings under the facility bear interest at the greater of the administrative agent's prime rate or the federal funds rate plus 0.50%; however, the Company has the option to pay interest based on the outstanding amount at Eurodollar rates plus a spread between 0.80% and 1.125% based on a pricing grid tied to a financial covenant. In addition, commitment fees are payable on the facility at rates between 0.20% and 0.25% per annum based on a pricing grid tied to a financial covenant. In April 2004 and May 2005, the Company borrowed and repaid in full \$200.0 million and \$75.0 million, respectively, under the credit facility. As of July 31, 2005, the Company had no outstanding borrowings under this credit facility and was in compliance with all covenants.

## 6. COMPREHENSIVE INCOME (LOSS)

The following table sets forth the components of comprehensive income (loss), net of tax:

	THREE MONTHS ENDED JULY 31,		NINE MONTHS ENDED JULY 31,	
	2005	2004	2005	2004
	(in thousands)			
Net income (loss).....	\$ 17,294	\$ 41,828	\$ (2,003)	\$ 102,719
Unrealized gains (losses) on investments, net of tax of \$(783) and \$(647) for the three and nine months ended July 31, 2005, respectively, and \$327 and \$85 for the same periods in fiscal 2004, respectively.....	(1,061)	506	(847)	131
Unrealized (losses) gains on currency contracts, net of tax of \$(1,217) and \$(1,876) for the three and nine months ended July 31, 2005, respectively, and \$(381) and \$(533) for the same periods in fiscal 2004, respectively.....	(1,226)	(650)	(2,909)	(2,371)
Correction of an error in accounting for certain hedging transactions, net of tax benefit of \$(1,150) for the nine months ended July 31, 2005.....	—	—	(1,808)	—
Reclassification adjustment on realized gains (losses) on currency contracts, net of tax of \$(527) and \$(1,871) for the three and nine months ended July 31, 2005, respectively and \$(699) and \$(2,636) for the same periods in fiscal 2004, respectively.....	(1,121)	(1,485)	(3,975)	(5,601)
Foreign currency translation adjustment.....	(1,754)	(1,276)	(4,209)	(1,369)
<b>Total comprehensive income (loss).....</b>	<b>\$ 12,132</b>	<b>\$ 38,923</b>	<b>\$ (15,751)</b>	<b>\$ 93,509</b>

## 7. EARNINGS PER SHARE

The Company computes basic earnings (loss) per share using the weighted-average number of common shares outstanding during the period. The Company computes diluted earnings (loss) per share using the weighted-average number of common shares and potential common shares outstanding under the treasury stock method.

The table below reconciles the weighted-average common shares used to calculate basic net income (loss) per share to the weighted-average common shares used to calculate diluted net income (loss) per share.

	THREE MONTHS ENDED JULY 31,		NINE MONTHS ENDED JULY 31,	
	2005	2004	2005	2004
	(in thousands)			
Weighted-average common shares for basic net income (loss) per share .....	143,830	155,199	144,899	155,437
Weighted-average dilutive stock options and unvested restricted stock outstanding under the treasury stock method .....	1,838	5,147	—	7,201
Weighted-average common shares for diluted net income (loss) per share .....	<u>145,668</u>	<u>160,346</u>	<u>144,899</u>	<u>162,638</u>

The effect of dilutive stock options outstanding excludes approximately 28.8 million and 29.4 million weighted average stock options for the three and nine months ended July 31, 2005, respectively, and 9.3 million and 4.2 million stock options for the three and nine months ended July 31, 2004, respectively, which were anti-dilutive for per share calculations. No stock options were considered dilutive for the nine months ended July 31, 2005 due to the net loss for the period.

## 8. STOCK-BASED COMPENSATION

As permitted by Statement of Financial Accounting Standards No. 123 (SFAS 123), *Accounting for Stock-Based Compensation*, the Company has elected to use the intrinsic value method prescribed by Accounting Principles Board Opinion No. 25 (APB 25), *Accounting for Stock Issued to Employees*, to measure compensation expense for stock-based awards to employees. Accordingly, the Company generally recognizes no compensation expense with respect to stock-based awards to employees as awards are issued with exercise prices equal to the fair market value of the common stock on the grant date. The Company reports the pro forma information below regarding net income (loss) and earnings (loss) per share as if the Company had accounted for employee stock awards under the fair value method as required by SFAS No. 123, as amended by Statement of Financial Accounting Standards No. 148 (SFAS 148), *Accounting for Stock-Based Compensation—Transition and Disclosure*. The fair value of these stock-based awards to employees was estimated using the Black-Scholes option pricing model, assuming no expected dividends. The weighted average expected life, risk-free interest rate and volatility for the three and nine months ended July 31, 2005 and 2004 are comparable to those for the fiscal year ended October 31, 2004.

The Company's unaudited pro forma net income (loss) and earnings (loss) per share data under SFAS 123 are as follows:

	THREE MONTHS ENDED JULY 31,		NINE MONTHS ENDED JULY 31,	
	2005	2004	2005	2004
	(in thousands, except per share amounts)			
Net income (loss), as reported .....	\$ 17,294	\$ 41,828	\$ (2,003)	\$ 102,719
Add: Stock-based employee compensation included in net income .....	433	728	1,570	2,705
Deduct: Stock-based employee compensation expense determined under the fair value based method for all awards, net of tax .....	(28,741)	(24,555)	(69,327)	(67,039)
Pro forma net income (loss) under SFAS 123 ....	<u>\$ (11,014)</u>	<u>\$ 18,001</u>	<u>\$ (69,760)</u>	<u>\$ 38,385</u>
Earnings (loss) per share — basic				
As reported under APB 25 .....	\$ 0.12	\$ 0.27	\$ (0.01)	\$ 0.66
Pro forma under SFAS 123 .....	\$ (0.08)	\$ 0.12	\$ (0.48)	\$ 0.25
Earnings (loss) per share — diluted .....				
As reported under APB 25 .....	\$ 0.12	\$ 0.26	\$ (0.01)	\$ 0.63
Pro forma under SFAS 123 .....	\$ (0.08)	\$ 0.11	\$ (0.48)	\$ 0.24

In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* (SFAS 123R), which, under the current timetable for effectiveness, Synopsis will be required to follow beginning in its first quarter of fiscal 2006. SFAS 123R will result in the recognition of substantial compensation expense relating to the Company's employee stock options and employee stock purchase plans. As noted above, currently the Company generally does not recognize any compensation expense related to stock option grants the

Company issues under its stock option plans or related to the discounts the Company provides under its employee stock purchase plans. Under the new rules, the Company will be required to adopt a fair-value-based method for measuring the compensation expense related to employee stock awards. The resulting additional compensation expense will have a material adverse effect on the Company's reported results of operations. SFAS 123R eliminates the ability to account for share-based compensation transactions using the intrinsic value method under APB 25 and generally would require instead that such transactions be accounted for using a fair-value-based method. The Company is currently evaluating SFAS 123R to determine which fair-value-based model and transitional provision it will follow upon adoption. The options for transition methods as prescribed in SFAS 123R include either the modified prospective or the modified retrospective methods. The modified prospective method requires that compensation expense be recorded for all unvested stock options and restricted stock as the requisite service is rendered beginning with the first quarter of adoption, while the modified retrospective method would record compensation expense for stock options and restricted stock beginning with the first period restated. Although the Company will continue to evaluate the application of SFAS 123R, management has not yet determined the method of adoption or the effect of adopting SFAS 123R nor has it determined whether the adoption will result in amounts that differ significantly from the current pro forma disclosures under SFAS 123. The table above provides the pro forma net income (loss) and earnings (loss) per share as if the Company had used a fair-value-based method similar to one of the methods permitted under SFAS 123R to measure the compensation expense for employee stock awards during the three and nine-month periods ended July 31, 2005 and 2004.

In March 2005, the Board of Directors approved an option exchange program under which outstanding employee stock options (other than options held by executive officers) with exercise prices of \$25.00 or greater per share could be exchanged for a lesser number of options granted at current fair market value and with a new vesting period. The Board adopted this program due to the fact that the exercise prices of a large number of outstanding employee stock options were significantly below the Company's stock price and thus did not provide adequate employee incentive. The Company's stockholders approved the program in May 2005. As a result, on June 23, 2005, the Company accepted for cancellation options to purchase 7.3 million shares of common stock and in exchange granted to eligible employees options to purchase 3.8 million shares of the Company's common stock at an exercise price of \$17.16 per share, except for options to purchase approximately 22,000 shares which were issued with an exercise price of \$18.06 due to regional laws regarding the pricing of stock option grants. The closing price of the stock was \$18.51 on the final trading day of the current quarter. As a result of the exchange, the Company will use variable accounting for all options eligible for the exchange under the provisions of APB 25 and related interpretations until adoption of SFAS 123R in the first quarter of fiscal 2006. Total compensation expense recorded with respect to these options for the three months ended July 31, 2005 was \$0.2 million.

On May 23, 2005, stockholders approved the 2005 Non-Employee Directors Equity Incentive Plan (the Directors Plan) and the reservation of 300,000 shares of common stock for issuance thereunder. The Directors Plan provides for annual equity awards to non-employee directors in the form of either stock options or restricted stock. During the three months ended July 31, 2005, the Company issued non-employee directors an aggregate of 42,060 shares of restricted stock with an aggregate value of approximately \$0.75 million on the date of grant, which was recorded as deferred compensation and will be amortized over the vesting period of three years.

Also on May 23, 2005, stockholders approved (i) an amendment to the Company's Employee Stock Purchase Plan (including the international component referred to as the International Employee Stock Purchase Plan) (the Purchase Plan) to increase the number of shares of common stock authorized for issuance under the plans by 4,000,000 shares, and (ii) an amendment to the Purchase Plan to increase the number of shares of common stock purchasable in total by all participants on any one semi-annual purchase date from 1,000,000 shares to 2,000,000 shares.

## 9. SEGMENT DISCLOSURE

Statement of Financial Accounting Standards No. 131, *Disclosures about Segments of an Enterprise and Related Information* (SFAS 131), requires disclosures of certain information regarding operating segments, products and services, geographic areas of operation and major customers. SFAS 131 reporting is based upon the "management approach." Under this method, management organizes the Company's operating segments for which separate financial information is (i) available and (ii) evaluated regularly by the Chief Operating Decision Maker (CODM) in deciding how to allocate resources and in assessing performance. Synopsys' CODMs are the Company's Chief Executive Officer and Chief Operating Officer.

The Company provides software, support, intellectual property and consulting services to the semiconductor and electronics industries. In making operating decisions, the CODMs primarily consider consolidated financial information, accompanied by disaggregated information about revenues by geographic region and product platform. The Company operates in a single segment.

Revenue and property and equipment, net, related to operations in North America and other geographic areas were:

	THREE MONTHS ENDED JULY 31,		NINE MONTHS ENDED JULY 31,	
	2005	2004	2005	2004
(in thousands)				
<b>Revenue:</b>				
North America .....	\$ 134,454	\$ 158,690	\$ 395,740	\$ 475,324
Europe.....	39,796	45,102	116,426	133,157
Japan.....	39,804	45,771	126,629	143,079
Other.....	37,396	32,118	98,298	109,989
Consolidated .....	<u>\$ 251,450</u>	<u>\$ 281,681</u>	<u>\$ 737,093</u>	<u>\$ 861,549</u>

	JULY 31,		OCTOBER 31,	
	2005	2004	2005	2004
(in thousands)				
<b>Property and equipment, net:</b>				
North America .....			\$ 151,078	\$ 153,604
Other.....			23,840	24,551
Consolidated .....			<u>\$ 174,918</u>	<u>\$ 178,155</u>

Geographic revenue data for multi-region, multi-product transactions reflects internal allocations and is therefore subject to certain assumptions and to the Company's methodology.

For management reporting purposes, the Company organizes its products and services into five distinct groups: Galaxy Design Platform, Discovery Verification Platform, Intellectual Property, Design for Manufacturing and Professional Services & Other. The Company includes revenue from companies or products it has acquired during the periods covered from the acquisition date through the end of the relevant periods. For presentation purposes, the Company allocates software maintenance revenue to the products to which those support services relate.

	THREE MONTHS ENDED JULY 31,		NINE MONTHS ENDED JULY 31,	
	2005	2004	2005	2004
(in thousands)				
<b>Revenue:</b>				
Galaxy Design Platform .....	\$ 138,943	\$ 170,140	\$ 416,596	\$ 536,528
Discovery Verification Platform.....	54,007	59,193	156,755	176,527
Intellectual Property .....	17,663	20,704	51,711	57,032
Design for Manufacturing.....	28,162	20,214	76,725	61,457
Professional Services & Other.....	12,675	11,430	35,306	30,005
Consolidated .....	<u>\$ 251,450</u>	<u>\$ 281,681</u>	<u>\$ 737,093</u>	<u>\$ 861,549</u>

#### 10. RELATED PARTY TRANSACTIONS

Revenue derived from Intel Corporation and its subsidiaries in the aggregate accounted for approximately 12% and 13% of the Company's total revenue for the three and nine months ended July 31, 2005, respectively, and approximately 10% of the Company's total revenue for both the three and nine months ended July 31, 2004, respectively. Andy D. Bryant, Intel's Executive Vice President and Chief Financial and Enterprise Services Officer, served on the Company's Board of Directors between January 1999 and May 2005. Management believes all transactions between the two parties were carried out on an arm's length basis.

## 11. OTHER INCOME

The following table presents a summary of other income components:

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	JULY 31,		JULY 31,	
	2005	2004	2005	2004
	(in thousands)			
Interest income, net.....	\$ 2,555	\$ 1,102	\$ 6,328	\$ 4,184
Gain (loss) on sale of investments, net of investment write-downs .....	—	64	(2,566)	(578)
Foreign currency exchange gain .....	153	259	2,477	353
Correction of an error in accounting for certain hedging transactions .....	—	—	2,958	—
Other .....	33,187(1)	(148)	33,219(1)	(2,827)
Total.....	<u>\$ 35,895</u>	<u>\$ 1,277</u>	<u>\$ 42,416</u>	<u>\$ 1,133</u>

(1) Includes \$33 million litigation settlement relating to the acquisition of Nassda Corporation. See Note 2.

In the first quarter of fiscal 2005, the Company reevaluated its interpretation of certain provisions of Statement of Financial Accounting Standards No. 133, *Accounting for Derivatives and Hedging* (SFAS 133), resulting in the discovery of an error in the application of the standard to certain prior year foreign currency hedge transactions. The effect of the error was not material in any prior period and did not impact the economics of the Company's hedging program. To correct the error, the Company reclassified the remaining \$3.0 million related to the disallowed hedges from accumulated other comprehensive loss to other income in the three months ended January 31, 2005.

## 12. INCOME TAXES

*Effective Tax Rate.* The Company estimates its annual effective tax rate at the end of each quarterly period. The Company's estimate takes into account estimates of annual pre-tax income (and losses), the geographic mix of pre-tax income (and losses), and our interpretations of tax laws and possible outcomes of current and future audits.

The Company's effective tax rate for the three months ended July 31, 2005 and July 31, 2004 was a tax expense rate of 41.5% and 3%, respectively. The Company's effective tax rate for the nine months ended July 31, 2005 and July 31, 2004 was a tax benefit rate of 76.6% and a tax expense rate of 18%, respectively. The increase for the current three-month period compared to the three-month period in fiscal 2004 was caused by the \$33 million gain from the Nassda litigation settlement, for which the Company recorded income tax expense of \$12.8 million as a discrete event. This increase was partially offset by a higher full-year projected tax benefit rate due to a projected pre-tax loss for the year, excluding the gain from the litigation settlement. The decrease in effective tax rate for the nine months ended July 31, 2005 from a tax expense rate to a tax benefit rate in the comparable fiscal 2004 period was due to a projected fiscal 2005 pre-tax loss compared to a projected pre-tax profit for the nine months ended July 31, 2004.

*IRS Revenue Agent's Report.* On May 31, 2005, the Company received a Notice of Proposed Adjustment from the Internal Revenue Service (IRS) asserting a very large net increase to our U.S. taxable income arising from the audit of fiscal years 2000 and 2001. On June 8, 2005, the Company received a Revenue Agent's Report (RAR) in which the IRS proposed to assess a net tax deficiency for fiscal years 2000 and 2001 of approximately \$476.8 million, plus interest. Interest accrues on the amount of any deficiency finally determined until paid, and compounds daily at the federal underpayment rate which adjusts quarterly. A higher underpayment rate of interest may be charged as a result of the issuance of the RAR.

This proposed adjustment primarily relates to transfer pricing transactions between the Company and a foreign subsidiary. On July 13, 2005, the Company filed a protest to the proposed deficiency with the IRS, which will cause the matter to be referred to the Appeals Office of the IRS. Resolution of this matter may take considerable time, possibly multiple years. The amount of the proposed adjustment for fiscal years 2000 and 2001 is the total amount relating to these transactions asserted under the IRS theories.

The Company strongly believes the proposed IRS adjustments and resulting proposed deficiency are inconsistent with applicable tax laws, and that it thus has meritorious defenses to these proposals. Accordingly, the Company will continue to challenge these proposed adjustments vigorously. While the Company believes the IRS' asserted adjustments are not supported by applicable law, the Company believes it is probable it will be required to make additional payments in order to resolve this matter. However, based on its analysis to date, the Company believes it is adequately provided with respect to this matter. If the Company is required to pay a significant amount of additional U.S. taxes and applicable interest in excess of its provision for this matter, its results of operations and financial condition would be materially and adversely affected.

*Repatriation Evaluation.* The American Jobs Creation Act of 2004 (the Act) provides for a special one-time elective dividends received deduction on the repatriation of certain foreign earnings to a U.S. taxpayer equal to 85% of the eligible distribution. This elective repatriation is subject to a number of limitations which may limit the amount of any distribution eligible for the dividends received deduction made under the Act to an amount less than the total distribution. Recent guidance issued in connection with the Act removed certain uncertainties with respect to how the limitations contained in the Act would apply to the Company. The Company is analyzing the impact of these limitations. The Company is not yet in a position to decide on whether, or to what extent, it might elect to use this special one-time elective provision, but believes, based on its analysis to date, it is reasonably possible the Company may repatriate foreign earnings in the range of \$125 million to \$420 million in the fourth quarter of fiscal 2005. The Company expects to finalize its assessment and, if appropriate, to effect a repatriation before October 31, 2005.

The Company cannot determine the impact of repatriation, should it choose to make one, on its income tax expense for fiscal 2005, the amount of its indefinitely reinvested foreign earnings or the amount of its deferred tax liability on any undistributed foreign earnings. If, however, the Company repatriates between \$125 million and \$420 million, the estimated tax expense would be between \$6 million and \$17 million, respectively, which it would record as a tax expense in the fourth quarter of fiscal 2005.

### 13. CONTINGENCIES

On August 25, 2004, a class action complaint entitled *Kanekal v. Synopsys, Inc., et al.*, No. C-04-3580, was filed in federal district court for the Northern District of California against the Company and certain of its officers alleging violations of the Securities Exchange Act of 1934. The complaint purports to be a class action lawsuit brought on behalf of persons who acquired the Company's stock during the period December 3, 2003 through August 18, 2004. The complaint alleges that the individual defendants caused the Company to make false and misleading statements about the Company's business, forecasts and financial performance, and that certain Company officers or employees sold portions of their stock holdings while in the possession of material, adverse non-public information. The complaint does not specify the amount of damages sought. In November 2004, the Court appointed a lead plaintiff in the case. In January 2005, the lead plaintiff, the Wu Group, filed an amended complaint. The Company filed a motion to dismiss the amended complaint and a motion for sanctions in March 2005. In August 2005, the Court granted the Company's motion to dismiss, but denied its motion for sanctions, and allowed the plaintiff 30 days to amend their complaint. The Parties have since stipulated, subject to final Court approval, to a dismissal with prejudice, with each side bearing its own fees and costs.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion of our financial condition and results of operations should be read together with our unaudited condensed consolidated financial statements and the related notes thereto contained in Item 1 of this report. This discussion contains forward-looking statements. Our actual results could differ materially from those projected in the forward-looking statements as a result of a number of factors, risks and uncertainties, including the risk factors set forth in this discussion, especially under the caption "Factors That May Affect Future Results," and elsewhere in this Form 10-Q. The words "may," "will," "could," "would," "anticipate," "expect," "intend," "believe," "continue," or the negatives of such terms, or other comparable terminology and similar expressions identify these forward-looking statements. The information included herein is as of the filing date of this Form 10-Q with the Securities and Exchange Commission (SEC); future events or circumstances could differ significantly from these forward-looking statements. Accordingly, we caution readers not to place undue reliance on these statements.*

### Overview

Synopsys is a world leader in electronic design automation (EDA) software for semiconductor design. We deliver technology-leading semiconductor design and verification software platforms and integrated circuit (IC) manufacturing software products to the global electronics market, enabling the development and production of complex systems-on-chips (SoCs). We also provide intellectual property (IP) and professional design services to simplify the design process and accelerate time-to-market for our customers.

#### *Business Environment*

We generate substantially all of our revenue from the semiconductor and electronics industries. Our customers typically fund purchases of our software and services out of their research and development (R&D) budgets. As a result, our customers' business outlook and willingness to invest in new, and increasingly complex, chip designs heavily influence our business.



Beginning in late calendar 2000, the semiconductor industry experienced its steepest and longest downturn of the past 20 years. Semiconductor industry sales dropped approximately 46% from late 2000 to early 2002 and then recovered slowly into 2003. Throughout this period, our customers took many steps to reduce their expenses, including constraining R&D and EDA expenditures, reducing the number of design engineers they employed, cutting back on their design starts, purchasing from fewer suppliers, and requiring more favorable pricing, payment and license terms from those suppliers, as well as pursuing consolidation within their own industry. Further, during this downturn, many semiconductor design companies failed or were acquired and the pace of investment in new companies declined.

The Semiconductor Industry Association (SIA) reported semiconductor industry growth of approximately 18% in 2003 and 29% in 2004. Historically, growth in semiconductor sales has been followed by growth in semiconductor R&D spending, which in turn has led to subsequent growth in EDA expenditures. We believe R&D spending among large semiconductor companies increased approximately 10% from 2003 to 2004. However, despite expectations that prior trends would reoccur, EDA spending in 2003 and 2004 did not, in fact, track the upturn in the semiconductor industry.

We believe this occurred for a number of reasons. First, in light of the severity of the 2000-2002 downturn, we believe customers' intense focus on expense reduction continued even after the downturn ended, and that, as a result, they now generally approach spending more conservatively. Second, the consumer electronics market, in which product price is a primary competitive factor, has been a key driver of the semiconductor industry's recovery. Third, increased globalization has placed significant pressure on end user product prices and, as a result, product development costs. Finally, we believe our customers became more cautious about their own business outlook in mid-calendar 2004 due to a number of factors, including lack of visibility into their own future results, unexpected inventory buildup in the semiconductor supply chain and concerns about the industry's growth prospects in 2005. These factors have caused our customers to continue to seek to control costs, including by limiting their EDA spending and by decreasing their willingness to agree to the shorter payment terms we require to recognize upfront revenue, which materially and adversely affected both our bookings revenue and operating cash flow for the third quarter and full-year fiscal 2004.

Following the third quarter of fiscal 2004, we re-evaluated customer demand for upfront licenses, which had accounted for approximately 26% of our license orders from August 2000 through the third quarter of fiscal 2004. Recognizing our customers' increased preference for conserving cash by paying for licenses over time rather than upfront, effective in the fourth quarter of fiscal 2004 we shifted our target license mix to consist almost entirely of time-based licenses, in which customers typically pay the license fee ratably over the term of the license. As a result, upfront licenses have declined to approximately 8% or less of our license orders in each of the four quarters since this shift.

We believe this model shift meets our customers' needs, improves the predictability of our business and helps us preserve the value of our technology by reducing the need to book a given license or licenses at the end of a quarter to generate current quarter revenue. However, this shift has negatively impacted our revenue, earnings and cash flow from operations over the last three quarters, and we expect this shift will cause revenue, earnings and cash flow from operations for the full-year fiscal 2005 to be below the levels in full-year fiscal 2004.

We continue to believe that, over the long term, EDA spending growth will continue to depend on growth in semiconductor R&D spending and on continued growth in the overall semiconductor market. The SIA has forecasted modest growth in semiconductor revenues in 2005 and 2006 with potentially greater increases in 2007 and 2008. However, we cannot currently predict whether this modest growth outlook will contribute to higher R&D spending and/or to higher EDA spending. If EDA spending increases, we believe we are well-positioned to capitalize on such increases. Further, recognizing that our customers will continue to spend cautiously and aggressively contain costs, we are intensely focused on improving our customers' overall economics of design by providing more fully-integrated design solutions and offering customers the opportunity to consolidate their EDA spending with us.

Synopsys is under no obligation (and expressly disclaims any such obligation) to update or alter any of the information contained in this Overview, whether as a result of new information, future events or otherwise, except to the extent required by law.

#### *Product Developments for the Three Months Ended July 31, 2005*

During the third quarter of fiscal 2005, we announced or introduced a number of new products and related developments, as across all produce groups, including:

- Release for general availability to customers of our next generation physical design solution, IC Compiler, which unifies previously separate IC design operations by providing concurrent physical synthesis, clock tree synthesis, routing, yield optimization and sign-off correlation and delivering significant improvements in design performance and productivity.

- Enhancements to our VCS<sup>®</sup> comprehensive RTL verification solution, including addition of our VCS Assertion IP library and native test bench support for the System Verilog language, helping engineers find more design bugs faster and achieve up to five times faster verification performance.
- Our DesignWare<sup>®</sup> physical layer (PHY) interface and digital controller IP for the PCI-Express standard became the first data link and PHY solution from a single vendor to pass compliance with the PCI-Special Interest Group, helping ensure a complete, proven solution for designs incorporating PCI Express connectivity.
- Improvements to our Hercules<sup>™</sup> physical verification solution that provide near linear scalability when using industry-leading processors and delivering a significant improvement in speed over current production physical verification solutions.

*Financial Performance for the Three Months Ended July 31, 2005*

- Our book-to-bill ratio in the third quarter of fiscal 2005 was approximately 0.9, compared to approximately 0.7 in the third quarter of fiscal 2004, driven by orders for our Design for Manufacturing and Verification products exceeding our internal plans.
- Revenue was \$251.5 million, down 11% from \$281.7 million for the three months ended July 31, 2004, primarily reflecting our fourth quarter fiscal 2004 license model shift, which significantly reduced upfront license and related maintenance revenue.
- Time-based license revenue increased 15% from \$164.4 million in the third quarter of fiscal 2004 to \$188.7 million in the current quarter, primarily reflecting the continued phase-in of our further license model shift as time-based orders booked in prior periods contribute revenue to current and future periods.
- Upfront license revenue declined 74% from \$62.4 million in the third quarter of fiscal 2004 to \$16.2 million in the current quarter, reflecting our model-driven de-emphasis on upfront license bookings. Upfront license bookings were 8% of total product bookings in the current quarter, compared to 20% in the third quarter of fiscal 2004.
- We derived approximately 8% of our software revenue from upfront licenses and 92% from time-based licenses in the current quarter, versus approximately 28% and 72%, respectively, for the third quarter of fiscal 2004, reflecting our license model shift. Also as a result of this shift, for the third quarter of fiscal 2005, we derived approximately 91% of our revenue from backlog and amortization of deferred revenue attributable to prior period time-based license bookings.
- Maintenance revenue declined by 21% from \$41.7 million in the third quarter of fiscal 2004 to \$32.9 million in the current quarter, primarily as a result of the lower level of upfront orders under our new license model (which reduces new maintenance orders since maintenance is included with the license fee in time-based licenses and not reported separately) and, to a lesser extent, by non-renewal of maintenance by certain existing perpetual license customers.
- Professional service and other revenue, at \$13.6 million, increased 3% from \$13.2 million for the third quarter of fiscal 2004 due to the timing of customer acceptance of performance milestones under ongoing contracts.
- Net income was \$17.3 million compared to \$41.8 million in the third quarter of fiscal 2004, primarily due to decreased upfront license revenue resulting from our license model transition, increased research and development expenses caused by our acquisition of Nassda Corporation during the quarter, and increased sales commissions driven by increased shipments and other business performance-related compensation in the current quarter, partially offset by receipt of a litigation settlement in connection with the Nassda acquisition and reduced legal fees compared to the third quarter of fiscal 2004.
- Net cash provided by operations for the first nine months of fiscal 2005 decreased to \$194.9 million compared to \$230.5 million for the first nine months of fiscal 2004, primarily as a result of lower cash collections compared to the prior period, partially offset by receipt of the Nassda litigation settlement of \$33 million, lower required income tax payments and the absence in fiscal 2005 of a \$10 million acquisition termination fee paid during fiscal 2004.

- We repurchased approximately 200,000 shares of our common stock at an average price of \$17.00 per share in the third quarter for approximately \$3.2 million.

#### *Acquisitions in the Three Months Ended July 31, 2005*

During the quarter, we completed our acquisition of Nassda Corporation for a cash purchase price of \$7.00 per share and total gross payments of \$200.2 million, which broadens our offering of transistor-level circuit simulation tools, particularly in the area of mixed-signal and memory designs. See *Note 2 to Notes to Unaudited Condensed Consolidated Financial Statements*.

#### **Critical Accounting Policies**

We base the discussion and analysis of our financial condition and results of operations upon our audited consolidated financial statements, which we prepare in accordance with accounting principles generally accepted in the United States of America. In preparing these financial statements, we must make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates based on historical experience and various other assumptions we believe are reasonable under the circumstances. Our actual results may differ from these estimates.

The accounting policies that most frequently require us to make estimates and judgments, and therefore are critical to understanding our results of operations, are:

- Revenue recognition;
- Valuation of intangible assets and goodwill;
- Income taxes; and
- Allowance for doubtful accounts.

We have designed and implemented revenue recognition policies in accordance with Statement of Position 97-2, *Software Revenue Recognition*, as amended (SOP 97-2).

With respect to software sales, we utilize three license types:

- *Technology Subscription Licenses* (TSLs) are for a finite term, on average approximately three years, and generally provide the customer limited rights to receive, or to exchange certain quantities of licensed software for, unspecified future technology. Maintenance is bundled for the term of the license and not purchased separately.
- *Term Licenses* are also for a finite term, usually three years, but do not provide the customer any rights to receive, or to exchange licensed software for, unspecified future technology. Customers purchase maintenance separately for the first year and may renew annually for the balance of the term. The annual maintenance fee is typically calculated as a percentage of the net license fee.
- *Perpetual Licenses*, which continue as long as the customer renews maintenance, plus an additional 20 years. Perpetual licenses do not provide the customer any rights to receive, or to exchange licensed software for, unspecified future technology. Customers purchase maintenance separately for the first year and may renew annually. The annual maintenance fee for purchases under \$2 million is typically calculated as a percentage of the list price of the licensed software. For purchases over \$2 million, the annual maintenance fee is typically calculated as a percentage of the net license fee.

Our customers often renew their TSLs and term licenses with us prior to, and sometimes well before, expiration of the original license. In a renewal transaction, we may either replace the pre-existing arrangement with an entirely new arrangement or maintain two agreements. Where we replace the existing agreement, we supersede the original arrangement and thereafter deliver software and recognize revenue based upon the type of license reflected in the new agreement. Where we maintain two agreements, we recognize revenue on the new incremental agreement based upon the new license type purchased. If we grant extended payment terms (as discussed below), we recognize license revenue as payments become due and payable.

Customers occasionally convert their existing TSLs to perpetual licenses, paying an incremental fee which we recognize upon contract signing in accordance with AICPA Technical Practice Aid (TPA) 5100.73, assuming all other revenue recognition criteria have been met. In some situations, the contract converting the TSL to a perpetual license is modified to such an extent that a new arrangement exists. The changes to the contract may include increases or decreases in the total technology under license, changes in payment terms, changes in license terms and other pertinent factors. In these situations, we account for the entire arrangement fee as a new sale and recognize revenue when all other revenue recognition criteria have been met.

We report revenue in three categories: upfront license, time-based license and maintenance and service.

Upfront license revenue includes:

- *Perpetual licenses.* We recognize the perpetual license fee in full if, upon shipment of the software, payment terms require the customer to pay a substantial portion of the perpetual license fee within one year from shipment and all other revenue recognition criteria are met.
- *Upfront term licenses.* We recognize term license fees in full if, upon shipment of the software, payment terms require the customer to pay a substantial portion of the term license fee within one year from shipment and all other revenue recognition criteria are met.

Time-Based License (TBL) revenue includes:

- *Technology Subscription Licenses.* We typically recognize revenue from TSL license fees (which include bundled maintenance) ratably over the term of the license period. However, where we offer extended payment terms (i.e., where a substantial portion of the arrangement fee is due after one year from shipment), we recognize revenue from TSLs in an amount equal to the lesser of the ratable portion of the entire fee or customer installments as they become due and payable.
- *Term and Perpetual Licenses with Extended Payment Terms.* For term and perpetual licenses where less than a substantial portion of the term license fee is due within one year from shipment, we recognize revenue as customer installments become due and payable.

Maintenance and service revenue includes:

- *Maintenance Fees Associated with Perpetual and Term Licenses.* We generally recognize revenue from maintenance associated with perpetual and term licenses ratably over the maintenance term.
- *Professional Service Fees.* We generally recognize revenue from consulting and training services as services are performed and accepted.

We allocate revenue on software transactions (referred to as “arrangements”) involving multiple elements to each element based on the respective fair values of the elements. Our determination of fair value of each element is based on vendor-specific objective evidence (VSOE). We limit our assessment of VSOE for each element to the price charged when the same element is sold separately.

We have analyzed all of the elements included in our multiple-element arrangements and determined that we have sufficient VSOE to allocate revenue to the maintenance components of our perpetual and term license products and to consulting. Accordingly, assuming all other revenue recognition criteria are met, we recognize revenue from perpetual and term licenses upon delivery using the residual method in accordance with SOP 98-9, recognize revenue from maintenance ratably over the maintenance term and recognize consulting revenues as the related services are performed and accepted.

We make significant judgments related to revenue recognition. Specifically, in connection with each transaction involving our products, we must evaluate whether (i) persuasive evidence of an arrangement exists, (ii) delivery has occurred, (iii) our fee is fixed or determinable, and (iv) collectibility is probable. We apply these criteria as discussed below.

- *Persuasive Evidence of an Arrangement Exists.* Our customary practice is to have a written contract, signed by both the customer and us, or a purchase order from those customers that have previously negotiated a standard end-user license arrangement or volume purchase agreement with us prior to recognizing revenue on an arrangement.
- *Delivery Has Occurred.* We deliver software to our customers physically or electronically. For physical deliveries, our standard transfer terms are typically FOB shipping point. For electronic deliveries, delivery occurs when we provide the customer access codes or “keys” that allow the customer to take immediate possession of software.
- *The Fee is Fixed or Determinable.* Our determination that an arrangement fee is fixed or determinable depends

principally on the arrangement's payment terms. Our standard payment terms require that a substantial portion of the arrangement fee be paid within one year. Where these terms apply, we regard the fee as fixed or determinable, and we recognize revenue upon delivery (assuming all other revenue recognition criteria are met). If the payment terms do not meet this standard, we do not consider the fee to be fixed or determinable and generally recognize revenue when customer installments are due and payable. In the case of a TSL, we recognize revenue ratably even if the fee is fixed or determinable, due to application of other revenue accounting guidelines relating to maintenance services and arrangements that include rights to unspecified future technology.

- *Collectibility is Probable.* To recognize revenue, we must judge collectibility of the arrangement fees, which we do on a customer-by-customer basis pursuant to our credit review policy. We typically sell to customers with whom we have a history of successful collection. For a new customer, we evaluate the customer's financial position and ability to pay and typically assign a credit limit based on that review. We increase the credit limit only after we have established a successful collection history with the customer. If we determine at any time that collectibility is not probable based upon our credit review process or the customer's payment history, we recognize revenue on a cash-collected basis.

There were no significant changes to our revenue recognition policy during the three months ended July 31, 2005. In addition, our other critical accounting policies are described in Part II, Item 7 *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual Report on Form 10-Q for the fiscal year ended October 31, 2004, filed with the SEC on January 12, 2005 and have not changed since that date.

## **Results of Operations**

### *Revenue Background*

We generate our revenue from the sale of software licenses, maintenance and professional services. Under the accounting rules and policies applicable to different kinds of license arrangements, orders we receive for software licenses and services turn into revenue on our income statement at varying rates. In general, our software license orders turn to revenue ratably over the license term (a time-based license, or TBL; substantially all of our time-based licenses are technology subscription licenses, or TSLs, and average approximately three years), or turn to revenue at the time the license is shipped (an upfront license). Maintenance orders generally turn to revenue ratably over the maintenance period. Professional service orders generally turn to revenue upon completion and customer acceptance of contractually agreed milestones. A more complete description of our revenue recognition policy can be found above under Critical Accounting Policies.

Our revenue in any fiscal quarter is equal to the sum of our time-based license, maintenance, professional service and upfront license revenue. Time-based license revenue in any quarter is derived almost entirely from TSL orders received and delivered in prior quarters; since our TSL orders generally yield revenue ratably over a typical term of three years, a TSL order generally contributes at most one-twelfth of its aggregate booking value into revenue in the quarter it is booked. Maintenance revenue in any quarter is similarly derived largely from maintenance orders received in prior quarters since our maintenance orders generally yield revenue ratably over a term of one year. Professional service revenue is also derived almost entirely from orders received in prior quarters, since we recognize revenue from professional services when those services are delivered and accepted, not when they are booked. Upfront license revenue is derived directly from upfront license orders booked and shipped during the quarter.

Given the different revenue impacts of TSLs compared to upfront licenses in any given fiscal quarter, our license revenue is very sensitive to the mix of time-based and upfront licenses delivered during the quarter. A TSL order typically results in ratable revenue over the term of the license, yielding lower current quarter revenue but contributing to revenue in future periods. For example, a \$120,000 order for a three-year TSL shipped on the last day of a quarter typically generates no revenue in that quarter, but \$10,000 in each of the twelve succeeding quarters. Conversely, upfront licenses generate higher current quarter revenue but no future revenue (e.g., a \$120,000 order for an upfront license generates \$120,000 in revenue in the quarter the product is shipped, but no future revenue). TSLs also shift maintenance revenue to time-based license revenue since maintenance is included in TSLs, while maintenance on upfront orders is charged and reported separately.

### *License Order Mix*

The percentage of upfront licenses we book is driven by a number of factors, including the level of overall license orders, customer demand, preferred customer payment terms and requested customer ship dates. Beginning in August 2000, when we introduced TSLs, our target license mix was approximately 75% TSLs and 25% upfront licenses, based on our expectations of total orders and our assessment of the demand for upfront licenses. However, as a result of reduced customer demand for upfront licenses as described above in "Business Environment," we shifted to an almost completely time-based license model in the fourth quarter of fiscal 2004. Our actual license order mix for the last nine fiscal quarters is set forth below.

	Q3- 2005	Q2- 2005	Q1- 2005	Q4- 2004	Q3- 2004	Q2- 2004	Q1- 2004	Q4- 2003	Q3- 2003
Upfront licenses.....	8%	6%	3%	7%	20%	42%	57%	33%	21%
Time-based licenses.....	92%	94%	97%	93%	80%	58%	43%	67%	79%

In certain cases, our time-based and upfront term license agreements provide the right to re-mix a portion of the software initially licensed for other Synopsys products. The customer's re-mix of product, when allowed under the license arrangement, does not alter the timing of recognition of the license fees paid by the customer. Because in such cases the customer does not need to obtain a new license and pay additional license fees to use the additional products, these arrangements could result in reduced revenue compared to licensing the individual products separately. However, we believe re-mix can also assist in broader adoption of our products.

#### Total Revenue

	JULY 31,		DOLLAR	%
	2005	2004	CHANGE	CHANGE
	(dollars in millions)			
Three months ended .....	\$ 251.5	\$ 281.7	\$ (30.2)	(11)%
Nine months ended.....	\$ 737.1	\$ 861.5	\$ (124.4)	(14)%

The decrease in total revenue for the current periods compared to the comparable periods in fiscal 2004 was due primarily to our further license model shift begun in the fourth quarter of fiscal 2004, which significantly reduced both upfront license fees and maintenance revenue in the current periods. As a result of this shift, we expect total reported revenue for full-year fiscal 2005 to be below revenue for fiscal 2004.

#### Time-based License Revenue

	JULY 31,		DOLLAR	%
	2005	2004	CHANGE	CHANGE
	(dollars in millions)			
Three months ended .....	\$ 188.7	\$ 164.4	\$ 24.3	15%
Percentage of total revenue .....	75%	58%		
Nine months ended.....	\$ 550.8	\$ 497.9	\$ 52.9	11%
Percentage of total revenue .....	75%	58%		

The increase in time-based license revenue in the three and nine months ended July 31, 2005 compared to the same periods in fiscal 2004 was primarily due to our recent license model shift, as higher TBL bookings in prior periods continue to contribute to revenue in later periods.

As a result of our shift in the fourth quarter of fiscal 2004 to an almost completely ratable license model, we expect an additional phase-in period during which our TBL revenue should continue to increase in both dollar terms and as a percentage of total revenue even if the overall level of TBL orders does not grow in the near term, and could increase in the short term even if the overall level of TBL orders in any period declines. Over the long term, as we complete this further transition, we expect TBL revenue to more closely track TBL order trends.

#### Upfront License Revenue

	JULY 31,		DOLLAR	%
	2005	2004	CHANGE	CHANGE
	(dollars in millions)			
Three months ended .....	\$ 16.2	\$ 62.4	\$ (46.2)	(74)%
Percentage of total revenue .....	6%	22%		
Nine months ended.....	\$ 44.2	\$ 197.7	\$ (153.5)	(78)%
Percentage of total revenue .....	6%	23%		

The decrease in upfront license revenue, both in terms of percentage of revenue and in absolute dollar terms, for the three and nine months ended July 31, 2005 compared to the same periods in fiscal 2004 was primarily due to the fact that we booked a substantially higher-than-average percentage of orders as upfront licenses in the second and third quarters of fiscal 2004 and subsequently shifted to a higher ratable license mix in the fourth quarter of fiscal 2004. As a result of the license model shift, we expect upfront revenue for the full-year fiscal 2005 to be below the full-year fiscal 2004 in both dollar terms and as a percentage of total revenue.

Unfilled upfront license orders were approximately \$4.5 million at July 31, 2005 compared to \$3.1 million as of July 31, 2004. Unfilled upfront license orders represent non-cancelable license orders we have received from our customers but have not shipped as of the end of the applicable fiscal period. We generally ship our software products promptly after acceptance of customer orders. However, a number of factors can affect the timing of product shipments and, as a result, timing of revenue recognition, including the delivery dates requested by customers; the effect of the related license revenue on our business plan; the amount of upfront software license orders received in the quarter; the amount of upfront software license orders shipped in the quarter; the degree to which upfront software license orders received are concentrated at the end of a quarter; and our operational capacity to fulfill upfront software license orders at the end of a quarter.

### Service Revenue

	JULY 31,		DOLLAR CHANGE	% CHANGE
	2005	2004		
(dollars in millions)				
<b>Three months ended</b>				
Maintenance revenue.....	\$ 32.9	\$ 41.7	\$ (8.8)	(21)%
Professional service revenue.....	13.6	13.2	0.4	3%
Total service revenue.....	<u>\$ 46.5</u>	<u>\$ 54.9</u>	<u>\$ (8.4)</u>	<u>(15)%</u>
Percentage of total revenue.....	19%	20%		
<b>Nine months ended</b>				
Maintenance revenue.....	\$ 103.9	\$ 131.5	\$ (27.6)	(21)%
Professional service revenue.....	38.2	34.5	3.7	11%
Total service revenue.....	<u>\$ 142.1</u>	<u>\$ 166.0</u>	<u>\$ (23.9)</u>	<u>(14)%</u>
Percentage of total revenue.....	19%	19%		

Our maintenance revenue has declined due to (i) the continued shift towards TSLs, which include maintenance with the license fee and thus generate no separately recognized maintenance revenue, (ii) the pricing of maintenance on perpetual license transactions above \$2 million, which is substantially lower than the rates on standard perpetual licenses, and, (iii) to a lesser extent than prior quarters, non-renewal of maintenance by certain customers on perpetual or other upfront licenses. With our license model shift, we expect progressively more of our maintenance revenue to be included in our overall TSL revenue, and therefore for our separately recognized maintenance revenue to continue to decline. In addition, some customers may choose in the future not to renew maintenance on upfront licenses for economic or other factors, which would adversely affect future maintenance revenue.

Professional service and other revenue increased for the three and nine months ended July 31, 2005 compared to the same periods in fiscal 2004 due to timing of customer acceptance of performance milestones under ongoing projects. During fiscal 2004 and 2005, we maintained a stable level of professional services personnel and high utilization rates. Accordingly, the variances in quarterly professional service revenue are primarily due to completion of contract milestones, customer schedules and other contract terms. These high utilization rates have limited our professional service bookings growth in the past and we expect them to continue limiting our professional service bookings growth in the fourth quarter of fiscal 2005.

Total maintenance and service revenue as a percentage of total revenue for the three and nine month periods ended July 31, 2005 remained relatively stable compared to the same periods in fiscal 2004 due to the fact that total maintenance and service revenue decreased by a similar percentage as the decrease in total revenue for the current periods.

**Revenue—Product Groups.** For management reporting purposes, we organize our products and services into five groups: Galaxy™ Design Platform, Discovery™ Verification Platform, Intellectual Property, Design for Manufacturing and Professional Services & Other.

**Galaxy Design Platform.** Our Galaxy Design Platform includes our logic synthesis, physical synthesis, physical design, timing analysis, signal integrity analysis and physical verification products, as well as certain analog and mixed-signal tools. Our principal products in this category are our Design Compiler® synthesis product, Physical Compiler® physical synthesis tool, IC Compiler physical design solution, Module Compiler™ data path design product, Power Compiler™ power management product, DFT Compiler™ design for test tool, JupiterXT™ design planning product, Apollo™ and Astro™ place and route products, PrimeTime®/PrimeTime™ SI timing analysis products, Prime Rail timing, signal integrity and power solution, Tetra Max® test pattern generation product family, Star RXCT™ extraction product and Hercules™ physical verification tool, as well as our Milkyway™ common design data repository.

**Discovery Verification Platform.** Our Discovery Verification Platform includes our verification and simulation products. Our principal products in this category are the VCS® functional verification product, System Studio™ system level design product, Vera® testbench generator, LEDA™ design rule checker, Formality® formal verification solution, Magellan™ hybrid formal verification product, NanoSim® simulation and analysis product, HSPICE® circuit simulator and our reusable verification IP. The Discovery Platform also includes Discovery AMS, a subset of our verification technologies optimized to perform verification on analog and mixed-signal designs.

**Intellectual Property.** Our IP solutions include our DesignWare® Foundation Library of basic chip elements, DesignWare Library of chip function models and DesignWare Cores, pre-designed and pre-verified digital and mixed-signal design blocks that implement many of the most important industry standards, including USB (1.1, 2.0 and On-the-Go), PCI (PCI, PCI-X and PCI-Express) and JPEG.

**Design for Manufacturing.** Our Design for Manufacturing products and technologies address the mask-making and yield enhancement challenges of very small geometry ICs and include our TCAD device modeling products, Proteus™/InPhase optical proximity correction products, phase-shift masking technologies, SiVL® layout verification product, CATS® mask data preparation product and Virtual Stepper® mask qualification product.

**Professional Services & Other.** Our Professional Services group provides consulting services, including design methodology assistance, specialized systems design services, turnkey design and training.

The following table summarizes the revenue attributable to these groups as a percentage of total revenue for the last eight quarters. We include revenue from companies or products we have acquired during the periods covered from the acquisition date through the end of the relevant periods. For presentation purposes, we allocate maintenance revenue, which represented approximately 13% and 15% of our total revenue for the three months ended July 31, 2005 and 2004, respectively, to the products to which those support services related.

	Q3 - 2005	Q2-2005	Q1 2005	Q4- 2004	Q3- 2004	Q2- 2004	Q1- 2004	Q4- 2003
Galaxy Design Platform .....	55%	55%	59%	60%	61%	64%	63%	62%
Discovery Verification								
Platform .....	22	21	22	21	21	20	21	22
IP .....	7	8	6	6	7	6	6	7
Design for Manufacturing .....	11	10	10	9	7	7	7	5
Professional Services &								
Other .....	5	6	3	4	4	3	3	4
Total .....	100%	100%	100%	100%	100%	100%	100%	100%

The respective revenue contributions from our different groups have been relatively stable over the eight-quarter period shown in the table above. This stability is principally due to the fact that most of our customers purchase multiple products from us, and do so under TSLs, for which revenue is recognized ratably over the term of the license. Accordingly, significant changes in revenue contribution from different groups have been driven primarily by one-time events, such as acquisitions, by the mix of upfront versus time-based orders received for certain products during a given quarter or, in the case of professional services, by the timing of customer acceptance of performance milestones under ongoing contracts.

We believe our IP and Design for Manufacturing products will, over time, account for increasing percentages of total revenue as a result of our customers' greater acceptance of and reliance upon pre-designed, pre-verified IP components and tools and technologies needed for the manufacture of very small geometry ICs.

### Factors Affecting Cost of Revenues and Operating Expenses

**Temporary Shutdown of Operations.** During the nine months ended July 31, 2005 and July 31, 2004, we temporarily shut down operations in North America for four days during the first quarter of fiscal 2005, three days during first quarter of fiscal 2004 and four days during the third quarter of fiscal 2004, resulting in savings in those periods of approximately \$4.4 million, \$3.3 million and \$4.4 million, respectively. The savings relate primarily to reductions in salaries and benefits and are reflected in our unaudited condensed consolidated financial statements included herein as follows:

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	JULY 31,		JULY 31,	
	2005	2004	2005	2004
	(in thousands)			
Cost of revenue .....	\$ —	\$ 817	\$ 856	\$ 1,421
Research and development .....	—	1,864	1,889	3,236
Sales and marketing .....	—	1,167	1,169	2,038
General and administrative .....	—	525	514	948
Total .....	\$ —	\$ 4,373	\$ 4,428	\$ 7,643

#### Functional Allocation of Operating Expenses

Historically, we allocate certain human resource programs, information technology and facility expenses among our functional income statement categories based on headcount within each functional area. Annually, upon a significant change in headcount (as in the case of a workforce reduction, realignment or acquisition), or as a result of other business-related factors, management reviews the allocation methodology and the expenses included in the allocation pool. Management conducted such reviews with respect to a workforce realignment effective in fiscal 2004, the ISE acquisition completed in the first quarter of fiscal 2005 and the Nassda acquisition completed in the third quarter of fiscal 2005. The resulting expense allocations may contribute significantly to fluctuations in individual operating expenses from period to period.



## Cost of Revenue

	JULY 31,		DOLLAR CHANGE	%
	2005	2004		
	(dollars in millions)			
<b>Three months ended</b> .....				
Cost of license revenue.....	\$ 25.3	\$ 21.6	\$ 3.7	17%
Cost of maintenance and service revenue.....	17.8	17.1	0.7	4%
Amortization of intangible assets and deferred stock compensation.....	16.3	25.6	(9.3)	(36)%
<b>Total</b> .....	<u>\$ 59.4</u>	<u>\$ 64.3</u>	<u>\$ (4.9)</u>	<u>(8)%</u>
Percentage of total revenue.....	24%	23%		
<b>Nine months ended</b> .....				
Cost of license revenue.....	\$ 73.3	\$ 64.1	\$ 9.2	14%
Cost of maintenance and service revenue.....	53.3	49.7	3.6	7%
Amortization of intangible assets and deferred stock compensation.....	72.5	76.5	(4.0)	(5)%
<b>Total</b> .....	<u>\$ 199.1</u>	<u>\$ 190.3</u>	<u>\$ 8.8</u>	<u>5%</u>
Percentage of total revenue.....	27%	22%		

We divide cost of revenue into three categories: cost of license revenue, cost of maintenance and service revenue and amortization costs. In April 2005 we revised our methodology for allocating and reporting cost of revenue externally to better align costs of revenue with the appropriate revenue categories. We have reclassified cost of revenue for the three and nine months ended July 31, 2004 to conform to this new allocation methodology. In addition, we have segregated expenses directly associated with providing consulting and training from costs of revenue associated with internal functions which provide license delivery and post-customer contract support services. Management then allocates these group costs between cost of license revenue and cost of maintenance and service revenue based on revenue reported during the quarter. In general, our total cost of revenue is relatively fixed and does not fluctuate significantly with changes in revenue or license mix.

*Cost of license revenue.* Cost of license revenue includes costs associated with the sale and licensing of our software products, both ratable and upfront. Cost of license revenue includes the allocated cost of employee salary and benefits for providing software delivery, including software production costs, product packaging, amortization of capitalized software development costs related to Synopsys' products, documentation and royalties payable to third party vendors.

*Cost of maintenance and service revenue.* Cost of maintenance and service revenue includes employee salary and benefits for consulting professionals and associated costs to maintain the related infrastructure necessary to manage a services and training organization. Further, cost of maintenance and service revenue includes allocated costs of employee salary and benefits for providing customer services, such as hot-line and on-site support, production employees and documentation of maintenance updates.

*Amortization costs.* See *Amortization of Intangible Assets and Deferred Stock Compensation* below for information regarding the amount of amortization charged to cost of revenue for the relevant periods.

For the three months ended July 31, 2005, the total cost of revenue decreased primarily due to a \$9.3 million net reduction in amortization expense in core/developed technology caused by completion of amortization from fiscal 2002 acquisitions, primarily the Avant! acquisition, partially offset by (i) an increase in compensation and employee benefits of \$3.3 million as a result of our increased investment in professional services personnel and business performance-related compensation increases, and (ii) an increase of \$0.4 million in human resources, information technology and facilities costs allocated to this line item compared to the same period last year as a result of increased headcount.

For the nine months ended July 31, 2005, the increase in total cost of revenue was primarily due to (i) an increase in compensation and employee benefits of \$10.1 million as a result of our increased investment in professional services personnel and business performance-related compensation increases, and (ii) an increase of \$2.0 million in human resources, information technology and facilities costs allocated to this line item as compared to the same period last year as a result of increased headcount, partially offset by (i) a \$4.0 million net reduction in amortization expense in core/developed technology caused primarily by completion of amortization from fiscal 2002 acquisitions. Total cost of revenue as a percentage of total revenue for the three and nine months ended July 31, 2005 increased from the same period in fiscal 2004 due to the fact that expenses increased while revenues were reduced due to our change to a more ratable license model in fiscal 2004, partially offset by an overall decrease in core/developed technology amortization expense.

## Operating Expenses

### *Research and Development*

	JULY 31,		DOLLAR CHANGE	% CHANGE
	2005	2004		
	(dollars in millions)			
Three months ended.....	\$ 82.0	\$ 68.5	\$ 13.5	20%
Percentage of total revenue.....	33%	24%		
Nine months ended .....	\$ 234.9	\$ 208.9	\$ 26.0	12%
Percentage of total revenue.....	32%	24%		

For the three months ended July 31, 2005, research and development costs increased primarily due to (i) an increase of \$11.4 million caused by added headcount and related costs as a result of the ISE and Nassda acquisitions and our continued efforts to expand our investment in research and development activities, and (ii) an increase of \$1.9 million in human resources, information technology and facilities costs allocated to this line item compared to the same period last year as a result of increased headcount.

For the nine months ended July 31, 2005, research and development costs increased primarily due to (i) increase of \$23.7 million caused by added headcount and related costs as a result of the ISE and Nassda acquisitions, including an accrual of \$5.4 million in compensation expected to be due to former ISE employees now employed by Synopsys based upon probable achievement of certain sales and employee retention milestones, (ii) an increase of \$1.7 million in human resources, information technology and facilities costs allocated to this line item compared to the same period last year caused by increased headcount, and (iii) an increase of \$1.3 million in other research and development costs from our continued efforts to expand our research and development activities, particularly in lower-cost regions, partially offset by a decrease of \$1.3 million in contractor costs as former contractors in lower-cost regions were converted to employees.

### *Sales and Marketing*

	JULY 31,		DOLLAR CHANGE	% CHANGE
	2005	2004		
	(dollars in millions)			
Three months ended.....	\$ 83.2	\$ 70.4	\$ 12.8	18%
Percentage of total revenue.....	33%	25%		
Nine months ended .....	\$ 247.9	\$ 216.0	\$ 31.9	15%
Percentage of total revenue.....	34%	25%		

For the three months ended July 31, 2005, higher sales and marketing expenses reflect (i) an increase of \$7.9 million in variable compensation driven by increased shipments, higher commission rates applied to shipments beginning in fiscal 2005 and increased business performance-related compensation in the three months ended July 31, 2005 compared to the same period in the fiscal 2004, (ii) an increase of \$2.5 million in other compensation for sales and marketing personnel, and (iii) \$4.5 million in severance-related costs associated with a workforce reduction executed during the quarter. This increase is offset by a decrease of \$1.1 million as result of a reduction in expenses for sales conferences and related meetings.

For the nine months ended July 31, 2005, higher sales and marketing expenses reflect (i) an increase of \$25.9 million in variable compensation driven by increased shipments, higher commission rates applied to shipments beginning in fiscal 2005 and increased business performance-related compensation in the nine months ended July 31, 2005 compared to the same period in fiscal 2004, (ii) an increase of \$5.9 million in other compensation for sales and marketing personnel due to increased headcount and acquisitions during the nine months ended July 31, 2005 compared to the same period in fiscal 2004, and (iii) \$4.5 million in severance-related costs associated with the workforce reduction described above. This increase is offset by (i) a decrease of \$2.4 million driven by a reduction in expenses for sales conferences and related meetings, (ii) a \$1.1 million reduction in depreciation expense due to decreased investment in computing infrastructure, and (iii) a \$1.1 million reduction in human resources, information technology and facilities costs allocated to this line item as a result of decreased headcount.

### *General and Administrative*

	JULY 31,		DOLLAR CHANGE	% CHANGE
	2005	2004		
	(dollars in millions)			
Three months ended.....	\$ 25.1	\$ 28.2	\$ (3.1)	(11)%
Percentage of total revenue.....	10%	10%		
Nine months ended .....	\$ 74.7	\$ 95.8	\$ (21.1)	(22)%
Percentage of total revenue.....	10%	11%		

For the three months ended July 31, 2005, general and administrative expenses decreased primarily due to (i) the absence of \$5.0 million in professional services fees primarily related to the Monolithic System Technology, Inc. (MoSys) litigation incurred in 2004 but not in 2005, and (ii) a reduction of \$1.2 million in bad debt expense due to lower than anticipated billings and successful collection efforts for the three months ended July 31, 2005. The decrease is partially offset by an (i) increase of \$1.9 million in employee compensation due to increased headcount, and (ii) an increase of \$1.8 million in human resources, information technology and facilities costs allocated to this line item due to increased headcount for the three-month period.

For the nine months ended July 31, 2005, the decrease is primarily due to (i) the absence of \$5.4 million in professional service fees primarily related to the MoSys litigation incurred in 2004 but not in 2005, (ii) the \$10 million merger termination fee paid to MoSys in fiscal 2004 but not in 2005, (iii) \$1.7 million in professional services fees incurred in connection with the proposed acquisition of MoSys which was expensed in the second quarter of fiscal 2004, (iv) a reduction of \$3.6 million in bad debt expense due to lower than anticipated billings and successful collection efforts for the nine months ended July 31, 2005, (iv) the absence of \$4.5 million in facilities closure costs and relocations costs under our workforce realignment initiated in fiscal 2003 and completed in the first quarter of fiscal 2004, and (v) a decrease of \$2.6 million in human resources, information technology and facilities costs allocated to this line item under our methodology for the nine-month period. This decrease is offset by (i) an increase of \$2.4 million in employee compensation due to increased headcount during the third quarter, (ii) an increase of \$2.3 million in consulting costs primarily related to market and internal business process analyses and (iii) an increase of \$1.7 million in depreciation expense relating to increased investment in our computing infrastructure.

*In-Process Research and Development.* We recorded a \$5.7 million in-process research and development (IPRD) charge related to our acquisition of ISE in the nine months ended July 31, 2005; there were no IPRD charges in the three months ended July 31, 2005. At the date of the ISE acquisition, the projects associated with the IPRD efforts had not yet reached technological feasibility and the research and development in process had no alternative future uses. Accordingly, the amounts were charged to expense on the acquisition date. There were no IPRD charges in the comparable periods in fiscal 2004.

*Amortization of Intangible Assets and Deferred Stock Compensation.* Amortization of intangible assets and deferred stock compensation includes the amortization of the contract rights associated with certain executory contracts and the amortization of core/developed technology, trademarks, trade names, customer relationships, covenants not to compete and other intangibles related to acquisitions completed in prior years and in the three and nine months ended July 31, 2005. Deferred stock compensation represents the intrinsic value of unvested stock options assumed in connection with prior and current year acquisitions. The deferred stock compensation is amortized over the options' remaining vesting period of one to four years. Generally, amortization of deferred stock compensation will decrease over time as the assumed stock options vest. Amortization expense is included in our unaudited condensed consolidated statements of operations as follows:

	<u>JULY 31,</u>		<u>DOLLAR</u>	<u>%</u>
	<u>2005</u>	<u>2004</u>	<u>CHANGE</u>	<u>CHANGE</u>
	(dollars in millions)			
<b>Three months ended</b>				
Included in cost of revenue.....	\$16.3	\$25.6	\$(9.3)	(36)%
Included in operating expenses.....	8.2	8.5	(0.3)	(4)%
Total.....	<u>\$24.5</u>	<u>\$34.1</u>	<u>\$(9.6)</u>	<u>(28)%</u>
Percentage of total revenue.....	10%	12%		
<b>Nine months ended</b>				
Included in cost of revenue.....	\$72.5	\$76.5	\$(4.0)	(5)%
Included in operating expenses.....	25.8	26.4	(0.6)	(2)%
Total.....	<u>\$98.3</u>	<u>\$102.9</u>	<u>\$(4.6)</u>	<u>(4)%</u>
Percentage of total revenue.....	13%	12%		

The decreases in amortization of intangible assets and deferred compensation in the three and nine months ended July 31, 2005 are primarily driven by completion during the three months ended July 31, 2005 of the amortization of the intangible assets related to core/developed technology from fiscal 2002 acquisitions, primarily the acquisition of Avant! Corporation, and by the declining amounts of amortization related to deferred compensation recorded in prior year acquisitions, partially offset by amortization charges from the ISE and Nassda acquisitions. See *Note 3 to Notes to Unaudited Condensed Consolidated Financial Statements* for a schedule of future amortization amounts.

## Operating Margin

Our operating margin declined to approximately (3)% and (7)% in the three and nine months ended July 31, 2005, respectively, compared to approximately 15% and 14% in the same periods in fiscal 2004, primarily due to (i) lower overall revenue in fiscal 2005 as a result of decreased upfront revenue following our license model transition in the fourth quarter of fiscal 2004, (ii) higher cost of revenue to support increased field headcount due to higher than expected utilization of our services organization, (iii) increased sales commission expense driven by higher shipments and higher commission rates and other business performance-related compensation than in the prior periods, (iv) an increase in research and development expenses primarily driven by an increase in headcount and the accrual of compensation expected to be due to former ISE employees now employed by Synopsys based upon probable achievement of certain sales and employee retention milestones, (v) the write-off of in-process research and development expense relating to the ISE acquisition during the first quarter of fiscal 2005, and (vi) the severance-related costs associated with our workforce reduction executed at the end of the third quarter of fiscal 2005.

## Other Income (Expense), Net

	JULY 31,		DOLLAR CHANGE	% CHANGE
	2005	2004		
(dollars in millions)				
<b>Three months ended</b>				
Interest income, net .....	\$ 2.6	\$ 1.1	\$ 1.5	136 %
Gain (loss) on sale of investments, net of investment write-downs.....	—	0.1	(0.1)	(100)%
Foreign Currency exchange gain/(loss) .....	0.1	0.3	(0.2)	(67)%
Foreign Currency exchange gain from disallowed hedges.....	—	—	—	—
Other .....	33.2	(0.2)	33.4	16,700%
<b>Total.....</b>	<b>\$ 35.9</b>	<b>\$ 1.3</b>	<b>\$ 34.6</b>	<b>2662%</b>
<b>Nine months ended</b>				
Interest income, net .....	\$ 6.3	\$ 4.2	\$ 2.1	50%
Gain (loss) on sale of investments, net of investment write-downs.....	(2.6)	(0.6)	(2.0)	(333)%
Foreign Currency exchange gain/(loss) .....	2.5	0.3	2.2	733%
Foreign Currency exchange gain from disallowed hedges.....	3.0	—	3.0	100%
Other .....	33.2	(2.8)	36.0	1286%
<b>Total.....</b>	<b>\$ 42.4</b>	<b>\$ 1.1</b>	<b>\$ 41.3</b>	<b>3755%</b>

The increase in other income (expense), net for the three months ended July 31, 2005 compared to the same period in fiscal 2004 is primarily due to the \$33 million gain from the litigation settlement relating to the Nassda acquisition. The increase for the nine-month period is due primarily to the Nassda litigation settlement and to a reclassification of \$3.0 million from accumulated other comprehensive loss to other income. See *Notes 2 and 11 to Notes to Unaudited Condensed Consolidated Financial Statements*.

## Income Tax Rate

*Effective Tax Rate.* We estimate our annual effective tax rate at the end of each quarterly period. Our estimate takes into account estimates of annual pre-tax income (and losses), the geographic mix of pre-tax income (and losses), and our interpretations of tax laws and possible outcomes of current and future audits.

Our effective tax rate for the three months ended July 31, 2005 and July 31, 2004 was a tax expense rate of 41.5% and 3%, respectively. Our effective tax rate for the nine months ended July 31, 2005 and July 31, 2004 was a tax benefit rate of 76.6% and a tax expense rate of 18%, respectively. The increase for the current three-month period compared to the three-month period in fiscal 2004 was caused by the \$33 million gain from the Nassda litigation settlement, for which we recorded income tax expense of \$12.8 million as a discrete event. This increase was partially offset by a higher full-year projected tax benefit rate due to a projected pre-tax loss for the year, excluding the gain from the litigation settlement. The decrease in effective tax rate for the nine months ended July 31, 2005 from a tax expense rate to a tax benefit rate in the comparable fiscal 2004 period was due to a projected fiscal 2005 pre-tax loss compared to a projected pre-tax profit for the nine months ended July 31, 2004.

*IRS Revenue Agent's Report.* On May 31, 2005, we received a Notice of Proposed Adjustment from the Internal Revenue Service (IRS) asserting a very large net increase to our U.S. taxable income arising from the audit of fiscal years 2000 and 2001. On June 8, 2005, we received a Revenue Agent's Report (RAR) in which the IRS proposed to assess a net tax deficiency for fiscal years 2000 and 2001 of approximately \$476.8 million, plus interest. Interest accrues on the amount of any deficiency finally determined until paid, and compounds daily at the federal underpayment rate which adjusts quarterly. A higher underpayment rate of interest may be charged as a result of the issuance of the RAR.

This proposed adjustment primarily relates to transfer pricing transactions between Synopsys and a foreign subsidiary. On July 13, 2005, we filed a protest to the proposed deficiency with the IRS, which will cause the matter to be referred to the Appeals Office of the IRS. Resolution of this matter may take considerable time, possibly multiple years. The amount of the proposed adjustment for fiscal years 2000 and 2001 is the total amount relating to these transactions asserted under the IRS theories.

We strongly believe the proposed IRS adjustments and resulting proposed deficiency are inconsistent with applicable tax laws, and that we thus have meritorious defenses to these proposals. Accordingly, we will continue to challenge these proposed adjustments vigorously. While we believe the IRS' asserted adjustments are not supported by applicable law, we believe it is probable we will be required to make additional payments in order to resolve this matter. However, based on our analysis to date, we believe we are adequately provided with respect to this matter. If we are required to pay a significant amount of additional U.S. taxes and applicable interest in excess of our provision for this matter, our results of operations and financial condition would be materially and adversely affected.

*Repatriation Evaluation.* The American Jobs Creation Act of 2004 (the Act) provides for a special one-time elective dividends received deduction on the repatriation of certain foreign earnings to a U.S. taxpayer equal to 85% of the eligible distribution. This elective repatriation is subject to a number of limitations which may limit the amount of any distribution eligible for the dividends received deduction made under the Act to an amount less than the total distribution. Recent guidance issued in connection with the Act removed certain uncertainties with respect to how the limitations contained in the Act would apply to us. We are analyzing the impact of these limitations. We are not yet in a position to decide on whether, or to what extent, we might elect to use this special one-time elective provision, but believe, based on our analysis to date, it is reasonably possible we may repatriate foreign earnings in the range of \$125 million to \$420 million in the fourth quarter of fiscal 2005. We expect to finalize our assessment and, if appropriate, to effect a repatriation, before October 31, 2005.

We cannot yet determine the impact of repatriation, should we choose to make one, on our income tax expense for fiscal 2005, the amount of our indefinitely reinvested foreign earnings or the amount of our deferred tax liability on any undistributed foreign earnings. If, however, we repatriate between \$125 million and \$420 million, the estimated tax expense would be between \$6 million and \$17 million, respectively, which we would record as a tax expense in the fourth quarter of fiscal 2005.

## **Liquidity and Capital Resources**

Our sources of cash, cash equivalents and short-term investments are funds generated from our business operations and funds that may be drawn down under our credit facility.

As of July 31, 2005, cash, cash equivalents and short-term investments decreased \$79.6 million, or 14%, to \$499.4 million as of July 31, 2005 from \$579.0 million as of October 31, 2004, as further described below.

Cash provided by operations is in part dependent upon the payment terms in our license agreements. License fees under our time-based licenses are typically paid quarterly in even increments over the term of the license. Conversely, for an upfront license, we require customers pay a substantial portion of the license fee within the first year. Accordingly, we generally receive cash from time-based licenses, the primary component of our business under our now almost fully ratable license model, later than from upfront licenses.

Cash provided by operations was \$194.9 million for the nine months ended July 31, 2005 compared to \$230.5 million for the same period in fiscal 2004. This decrease of \$35.6 million largely resulted from (i) a decrease in cash collections of \$96.7 million for the nine months ended July 31, 2005 when compared to the same period last year due to extended payment terms granted to customers under our more ratable license model, and (ii) a \$2.4 million increase in cash used to pay variable compensation driven by increased shipments and other business performance-related compensation when compared to the same period in fiscal 2004. This decrease is partially offset by (i) the \$33 million litigation settlement received during fiscal 2005 in connection with the Nassda acquisition, (ii) payment of \$13.1 million in fiscal 2004 related to our corporate restructuring and not made during fiscal 2005, (iii) a decrease of \$8.0 million in corporate income taxes and international value added taxes paid compared to the prior period, and (iv) payment of a \$10.0 million acquisition termination fee in fiscal 2004 which was not paid in the current nine-month period.

Accounts receivable, net of allowances and receivables received in the Nassda acquisition, decreased \$23.6 million, or 18%, to \$108.7 million as of July 31, 2005 from \$132.3 million as of October 31, 2004. Days sales outstanding (DSO), calculated based on revenue for the most recent quarter and accounts receivable as of the balance sheet date, decreased to 39 days as of July 31, 2005 from 53 days as of October 31, 2004. The decrease in DSO and accounts receivable is attributable to improved collections from customers and lower billings for the nine months ended July 31, 2005 due to extended payment terms granted to customers under our more ratable license model compared to the prior nine-month period.

Cash used in investing activities was \$156.2 million for the nine months ended July 31, 2005 compared to \$108.6 million for the same period in fiscal 2004. The increase in cash used of \$47.6 million is primarily due to a substantial increase of \$131.7 million in cash used for the ISE and Nassda acquisitions, partially offset by an increase of \$83.9 million in net proceeds from the sales of short-term and long term investments.

Cash used in financing activities was \$64.0 million for the nine months ended July 31, 2005 compared to \$146.4 million provided by financing activities for the same period in fiscal 2004. The decrease of \$82.4 million in cash used by financing activities is due to decreased proceeds of \$117.5 million from the issuance of our common stock pursuant to our employee stock plans in fiscal 2005 when compared to fiscal 2004 which decreased the amount of funds available for financing activities, partially offset a decrease of \$200.0 million in cash used to repurchase shares of our common stock in the open market when compared to the nine months ended July 31, 2004.

We hold our cash, cash equivalents and short-term investments in the U.S. and in foreign accounts, primarily Ireland, Bermuda and Japan. As of July 31, 2005, we held an aggregate of \$102.5 million in cash, cash equivalents and short-term investments in the U.S. and an aggregate of \$396.9 million in foreign accounts. Funds in foreign accounts are generated from revenue outside North America. With the exception of Japan, we currently maintain a policy under APB 23, *Accounting for Income Taxes-Special Areas*, of permanently reinvesting such funds outside of the U.S.

In April 2004, we entered into a three-year, \$250.0 million senior unsecured revolving credit facility. This facility contains financial covenants requiring us to maintain a minimum leverage ratio and specified levels of cash, as well as other non-financial covenants. The facility terminates on April 28, 2007. Borrowings under the facility bear interest at the greater of the administrative agent's prime rate or the Federal funds rate plus 0.50%; however, we have the option to pay interest based on the outstanding amount at Eurodollar rates plus a spread between 0.80% and 1.125% based on a pricing grid tied to a financial covenant. In addition, commitment fees are payable on the facility at rates between 0.20% and 0.25% per annum based on a pricing grid tied to a financial covenant. On May 3, 2005, we borrowed \$75.0 million under this credit facility in connection with the acquisition of Nassda. We repaid this amount in full as of May 27, 2005. As of July 31, 2005, we had no outstanding borrowings under this credit facility and we were in compliance with all covenants.

We believe our current cash, cash equivalents, short-term investments and cash generated from operations will satisfy our business requirements for at least the next twelve months.

### **Option Exchange Program**

In March 2005, the Board of Directors approved an option exchange program under which outstanding employee stock options (other than options held by executive officers) with exercise prices of \$25.00 or greater per share could be exchanged for a lesser number of options granted at current fair market value and with a new vesting period. The Board adopted this program due to the fact that the exercise prices of a large number of outstanding employee stock options were significantly below our stock price and thus did not provide adequate employee incentive. Our stockholders approved the program in May 2005. As a result, on June 23, 2005, we accepted for cancellation options to purchase 7.3 million shares of common stock and in exchange granted to eligible employees options to purchase 3.8 million shares of our common stock at an exercise price of \$17.16 per share, except for options to purchase approximately 22,000 shares which were issued with an exercise price of \$18.06 due to regional laws regarding the pricing of stock option grants.

### **Factors That May Affect Future Results**

*Weakness, budgetary caution or consolidation in the semiconductor and electronics industries may continue to negatively impact our business.*

We generate substantially all of our revenue from the semiconductor and electronics industries. Beginning in late calendar 2000, the semiconductor industry entered its steepest and longest downturn of the past 20 years. According to the Semiconductor Industry Association (SIA), the semiconductor industry grew by 18% in 2003 and 29% in 2004 and industry revenues are expected to grow modestly in 2005 and 2006. Historically, growth in semiconductor sales has been followed by growth in semiconductor R&D spending, which in turn has led to growth in EDA expenditures. We estimate that R&D spending among large semiconductor companies increased approximately 10% from 2003 to 2004. However, EDA industry revenue during the semiconductor industry recovery has not tracked the growth in R&D spending.

We believe that, over the long term, growth in EDA spending will continue to depend on growth in semiconductor R&D spending and continued growth in the overall semiconductor market. However, we cannot predict the timing or magnitude of growth in semiconductor revenues, R&D spending or spending on EDA products, nor whether we will benefit from any such increases should they occur. In addition, we believe that EDA industry growth has been adversely affected by many factors, including ongoing efforts by semiconductor companies to control their spending, uncertainty regarding the long term growth rate of the semiconductor industry, excess EDA tool capacity at many customers and increased competition in the EDA industry itself. If these factors persist or semiconductor industry growth does not occur (or if we do not benefit from any such increases), our business, operating results and financial condition will be materially and adversely affected.

*The failure to meet the semiconductor industry's demands for advancing EDA technology and continued cost reductions may adversely affect our financial results*

SoC and IC functionality continues to increase while feature widths decrease, in turn substantially increasing the complexity, cost and risk of IC design and manufacturing. To address greater complexity, semiconductor designers and manufacturers demand continuous innovation from EDA suppliers. At the same time, as a result of pricing pressure on their own products and the 2000-2002 downturn, customers and potential customers are also seeking to buy more products from

fewer suppliers and at reduced overall prices in an effort to reduce cost and risk. In order to succeed in this environment, we must successfully address our customers' demands for significant R&D investments by us to meet their technology requirements, while also striving to reduce their overall costs and our operating costs. Failure to manage successfully these conflicting demands would materially and adversely affect our financial condition and results of operations.

*The decline in new IC design starts, industry consolidation and other potentially long-term trends may adversely affect the EDA industry, including demand for our products and services.*

The 2000-2002 downturn, the increasing complexity of SoCs and ICs and customers' concerns about managing cost and risk have also led to the following potentially long-term negative trends:

- The number of starts of new IC designs declined between 2000 and 2004. New IC design starts are a key driver of demand for EDA software.
- A number of partnerships and mergers in the semiconductor and electronics industries have occurred, and more are likely. Partnerships and mergers can reduce the aggregate level of purchases of EDA software and services, and in some cases, increase customers' bargaining power in negotiations with their suppliers, including Synopsys.
- Cost controls among customers have persisted since the 2000-2002 downturn, adversely impacting our customers' EDA spending.
- Fewer new companies engaged in semiconductor design are being formed or funded, compared to the peak of the technology boom and demand from existing small and medium-sized semiconductor companies has been soft. These companies have traditionally been an important source of new business for us. As a result, we have become more reliant on our established customer base for new orders.
- Industry changes, plus the cost and complexity of IC design, may be leading some companies in these industries to limit their design activity in general, to focus only on one discrete phase of the design process while outsourcing other aspects of the design, or using Field Programmable Gate Arrays (FPGAs), an alternative chip technology.

These trends, if sustained, could have a material adverse effect on the EDA industry, including the demand for our products and services, which in turn would materially and adversely affect our financial condition and results of operations.

*The EDA industry is highly competitive, and competition may have a material adverse effect on our business and operating results.*

We compete with other EDA vendors that offer a broad range of products and services, primarily Cadence Design Systems, Inc. and Mentor Graphics Corporation, and with EDA vendors that offer products focused on one or more discrete phases of the IC design process, such as Magma Design Automation, Inc., which has gained a meaningful position in one of our core segments. We also compete with customers' internally developed design tools and capabilities. If we fail to compete effectively, our business will be materially and adversely affected.

We compete principally on technology leadership, product quality and features (including ease-of-use), time-to-results, post-sale support, interoperability with our own and other vendors' products, price and payment terms. Additional competitive challenges include the following:

- Technology in the EDA industry evolves rapidly. Accordingly, we must correctly anticipate and lead critical developments, innovate rapidly and efficiently, improve our existing products, and successfully develop or acquire new products. If we fail to do so, competing technologies may reduce demand for our products and services.
- To compete effectively, we believe we must offer products that provide both a high level of integration into a comprehensive platform and a high level of individual product performance. Doing so requires significant engineering and development work. We can provide no assurance that we will be able to continue offering complete design flows in configurations our customers will find more attractive than our competitors' offerings or that our efforts to balance the interests of integration versus individual product performance will be successful.
- Our major initiatives face intense competition and in some cases address emerging markets. We have invested significant resources into further development of our Galaxy Design Platform, integration of our Discovery Verification Platform and enhancement of its System Verilog and other advanced features and development of our Design for Manufacturing and IP portfolios, and have acquired companies that sell products in these areas. It is difficult for us to predict the success of these initiatives and acquisitions. If we fail to expand revenue from our new initiatives at the desired rate, our business, results of operations and financial condition would be materially and adversely affected.
- Price is an important competitive factor. Customers require a mix of price and tool performance that suits their needs; in some cases this may lead them to choose vendors based on price more than performance. In certain situations we must offer substantial discounts on our products to meet pricing set by the competition. If, as we expect, customers

begin to consolidate their purchases with fewer vendors, some EDA suppliers may pursue a deep discount strategy. As a result, prices for our products may decline and/or we may lose potential business to lower price competitors. In either case, our business, operating results and financial condition could be materially and adversely affected.

- Payment terms are also an important competitive factor and are aggressively negotiated by our customers. During the second half of fiscal 2003 and continuing through 2004 and 2005, payment terms on time-based licenses lengthened compared to prior periods, negatively affecting our cash flow from operations.

*Our revenue and earnings fluctuate, which could cause our financial results to not meet expectations and our stock price to decline.*

Many factors affect our revenue and earnings, including customer demand, license mix, the timing of revenue recognition on products and services sold and committed expense levels, making it difficult to predict revenue and earnings for any given fiscal period. Accordingly, stockholders should not view our historical results as necessarily indicative of our future performance. As demonstrated following our third fiscal quarter of 2004, if our financial results or targets do not meet investor and analyst expectations, our stock price could decline.

Some of the specific factors that could affect our revenue and earnings in a particular quarter or over several fiscal periods include, but are not limited to:

- Beginning in the fourth quarter of fiscal 2004, we shifted our target license mix to consist almost entirely of time-based licenses. Time-based licenses yield significantly less current period revenue and more future period revenue than upfront licenses. The license mix shift decreased revenue for fiscal 2004 and fiscal 2005 to date and will result in lower revenue for the full-year fiscal year 2005 compared to fiscal 2004.
- Our revenue and earnings targets over a number of fiscal periods assume a certain level of orders and a certain mix between upfront and time-based licenses. The amount of orders received and changes in the mix due to factors such as the level of overall license orders, customer demand, preferred customer payment terms and requested customer ship dates could have a material adverse effect on our revenue and earnings. For example, if we ship more upfront licenses than expected during any given fiscal period, our revenue and earnings for that period could be above our targets even if orders are below target; conversely, if we ship fewer upfront licenses than expected our revenue and earnings for that period could fall below our targets even if orders meet or even exceed our target. Similarly, if we receive a lower-than-expected level of TBL orders during a given period, our revenue in future periods could be negatively affected.
- The market for EDA products is dynamic and depends on a number of factors including consumer demand for our customers' products, customer R&D and EDA tool budgets, pricing, our competitors' product offerings and customer design starts. It is difficult to predict in advance the effect of these and other factors on our customer's demand for our products on a medium or long term basis. As a result, actual future customer purchases could differ materially from our forecasts which, in turn could cause our actual revenue to be materially different than our publicly-disclosed targets.
- Certain of our upfront and time-based license agreements provide the right to re-mix a portion of the software initially subject to the license for other Synopsys products. For example, a customer may use our front-end design products for a portion of the term of its license and then re-mix such products for back-end placement software for the remainder of the term in order to complete the customer's IC design. While this practice helps assure the customer's access to the complete design flow needed to manufacture its product, use of these arrangements could result in reduced revenue compared to licensing the individual tools separately.
- In the past, we have regularly received a significant proportion of our orders for a given quarter in the last one or two weeks of the quarter. The delay of one or more orders, particularly an upfront order, could have a material adverse effect on our bookings, revenue and earnings for that quarter.
- Our customers spend a great deal of time reviewing and testing our products, either alone or against competing products, before making a purchase decision. Accordingly, our customers' evaluation and purchase cycles may not match our fiscal quarters. Further, sales of our products and services may be delayed if customers delay project approval or project starts because of budgetary constraints or their budget cycles.
- We base our operating expenses in part on our expectations for future revenue and generally must commit to expense levels in advance of revenue being recognized. Since only a small portion of our expenses varies with revenue, any revenue shortfall typically causes a direct reduction in net income.

*We have received a Revenue Agent's Report from the Internal Revenue Service claiming a significant increase in our U.S. taxable income. An adverse outcome of this examination or any future examinations involving similar claims could have a material adverse effect on our results of operations and financial condition.*

Our operations are subject to income and transaction taxes in the United States and in multiple foreign jurisdictions and to review or audit by IRS and state, local and foreign tax authorities. In connection with an IRS audit of our United States federal income tax returns for fiscal years 2000 and 2001, on May 31, 2005 we received a Notice of Proposed Adjustment in which the IRS claimed a very large increase to our U.S. taxable income. On June 8, 2005, we received a Revenue Agent's Report in which the IRS proposed to assess a net tax deficiency for fiscal years 2000 and 2001 of approximately \$476.8



million, plus interest. This proposed adjustment primarily relates to transfer pricing transactions between Synopsys and a foreign subsidiary. We have filed a protest to the proposed deficiency with the IRS, which will cause the matter to be referred to the Appeals Office of the IRS. Resolution of this matter could take a considerable time, possibly multiple years.

We strongly believe the proposed IRS adjustments and resulting proposed deficiency are inconsistent with applicable tax laws, and that we thus have meritorious defenses to these proposals. Accordingly, we will continue to challenge these proposed adjustments vigorously. While we believe the IRS' asserted adjustments are not supported by applicable law, we believe it is probable the Company will be required to make additional payments in order to resolve this matter. However, based on our analysis to date, we believe we are adequately provided with respect to this matter. If we are required to pay a significant amount of additional U.S. taxes and applicable interest in excess of the Company's provision for this matter, our results of operations and financial condition would be materially and adversely affected.

*Businesses we have acquired or that we may acquire in the future may not perform as we project.*

We have acquired a number of companies or their assets in recent years, including three in fiscal 2005 to date, six transactions during fiscal 2004 and three transactions in fiscal 2003, and, as part of our efforts to expand our product and services offerings, we expect to acquire additional companies in the future.

In addition to direct costs, acquisitions pose a number of risks, including:

- Potential dilution of our earnings per share;
- Problems in integrating the acquired products with our products;
- Difficulties in retaining key employees and integrating them into our company;
- Challenges in ensuring acquired products meet our quality standards;
- Failure to realize expected synergies or cost savings;
- Failure of acquired products to achieve projected sales;
- Drain on management time for acquisition-related activities;
- Delays caused by regulatory scrutiny;
- Adverse effects on customer buying patterns or relationships; and
- Assumption of unknown liabilities.

While we review proposed acquisitions carefully and strive to negotiate terms that are favorable to us, we can provide no assurance that any acquisition will have a positive effect on our future performance. Furthermore, if we later determine we cannot use or sell an acquired product or technology, we could be required to write down the goodwill and intangible assets associated with such product or technology; these write-downs, if significant, could have a material adverse effect on our results of operations.

*A failure to timely recruit and retain key employees, including a Chief Financial Officer and Principal Accounting Officer, would have a material adverse effect on our business.*

To be successful, we must attract and retain key technical, sales and managerial employees, including those who join Synopsys in connection with acquisitions. There are a limited number of qualified EDA and IC design engineers, and competition for these individuals is intense. Our employees, including employees who have joined Synopsys in connection with acquisitions, are often recruited aggressively by our competitors and our customers. Any failure to recruit and retain key technical, sales and managerial employees would have a material adverse effect on our business, results of operations and financial condition.

Synopsys' Chief Financial Officer resigned effective May 27, 2005 and our Principal Accounting Officer has given notice that he intends to resign from Synopsys effective on or about September 7, 2005. While we are currently engaged in a search for candidates to fill these positions, we can give no assurance as to when we will be able to hire qualified replacements. Should we be unable to fill these positions for an extended period of time, we could deem these vacancies to constitute a significant deficiency or material weakness in our internal controls over financial reporting, which could adversely impact our stock price.

We issue stock options and maintain employee stock purchase plans as a key component of our overall compensation. There is growing pressure on public companies from stockholders, who must approve any increases in our stock option pool,

generally to reduce our overhang or amount of outstanding and unexercised stock options. In addition, we expect that the implementation of accounting rules that will require us to recognize on our income statement compensation expense from employee stock options and our employee stock purchase plan and which we will be required to adopt in the first quarter of fiscal 2006, will increase stockholder pressure to limit future option grants. These factors may make it more difficult for Synopsys to grant attractive option packages in the future, which could adversely impact our ability to attract and retain key employees.

*Stagnation of foreign economies, foreign exchange rate fluctuations and the increasingly global nature of our operations could adversely affect our performance.*

During fiscal 2004 and the nine months ended July 31, 2005, we derived 45% and 46%, respectively, of our revenue from outside North America; going forward, we expect our overall orders and revenue targets will continue to depend on substantial contributions from outside North America. Foreign sales are vulnerable to regional or worldwide economic, political and health conditions, including the effects of international political conflict, hostilities and natural disasters. Further, any stagnation of foreign economies could adversely affect our performance by reducing the amount of revenue derived from outside North America.

Our operating results are also affected by fluctuations in foreign currency exchange rates. Our results of operations can be adversely affected when the U.S. dollar weakens relative to other currencies, particularly the Euro, the Japanese yen and, to a lesser extent, the Canadian dollar, as a result of the conversion of expenses of our foreign operations denominated in foreign currencies into the dollar. Exchange rates are subject to significant and rapid fluctuations, and therefore we cannot predict the prospective impact of exchange rate fluctuations on our business, results of operations and financial condition. While we hedge certain foreign currency exposures of our business, we can provide no assurance that our hedging transactions will be effective.

In addition, we have expanded our non-U.S. operations significantly in the past several years. While the increased international presence of our business creates the potential for cost reductions and higher international sales, this strategy also requires us to recruit and retain qualified technical and managerial employees, manage multiple, remote locations performing complex software development projects and ensure intellectual property protection outside of the United States. The failure to effectively manage our global operations would have a material adverse effect on our business and results of operations.

*Customer payment defaults could adversely affect our financial condition and results of operations.*

Our backlog consists principally of customer payment obligations not yet due that are attributable to software we have already delivered. These customer obligations are typically not cancelable, but will not yield the expected revenue and cash flow if the customer defaults and fails to pay amounts owed. In these cases, we will generally take legal action to recover amounts owed. Moreover, existing customers may seek to renegotiate pre-existing contractual commitments due to adverse changes in their own businesses. Though we have not, to date, experienced a material level of defaults, any material payment default by our customers or significant reductions in existing contractual commitments could have a material adverse effect on our financial condition and results of operations.

*A failure to protect our proprietary technology would have a material adverse effect on our business, results of operations and financial condition.*

Our success depends in part upon protecting our proprietary technology. To protect this technology, we rely on agreements with customers, employees and others and on intellectual property laws worldwide. We can provide no assurance that these agreements will not be breached, that we would have adequate remedies for any breach or that our trade secrets will not otherwise become known or be independently developed by competitors. Moreover, certain foreign countries do not currently provide effective legal protection for intellectual property; our ability to prevent the unauthorized use of our products in those countries is therefore limited. We have a policy of aggressively pursuing action against companies or individuals that wrongfully appropriate or use our products and technologies. However, there can be no assurance that these actions will be successful. If we do not obtain or maintain appropriate patent, copyright or trade secret protection, for any reason, or cannot fully defend our intellectual property rights in certain jurisdictions, our business, financial condition and results of operations would be materially and adversely affected. In addition, intellectual property litigation is lengthy and expensive and legal fees related to such litigation may reduce our net income.

*From time to time we are subject to claims that our products infringe on third party intellectual property rights.*

Under our customer agreements and other license agreements, we agree in many cases to indemnify our customers if the licensed products infringe on a third party's intellectual property rights. As a result, we are from time to time subject to claims that our products infringe on these third party rights. For example, we are currently defending some of our customers against claims that their use of one of our products infringes a patent held by a Japanese electronics company. We believe this claim is without merit and will continue to vigorously pursue this defense.

These types of claims can, however, result in costly and time-consuming litigation, require us to enter into royalty arrangements, subject us to damages or injunctions restricting our sale of products, require us to refund license fees to our customers or to forgo future payments or require us to redesign certain of our products, any one of which could materially and adversely affect our business, results of operations and financial condition.

*We are subject to changes in financial accounting standards, which may adversely affect our reported financial results or the way we conduct business.*

Accounting policies affecting software revenue recognition have been the subject of frequent interpretations, significantly affecting the way we license our products. Future changes in financial accounting standards, including pronouncements relating to revenue recognition, may have a significant effect on our reported results, including reporting of transactions completed before the effective date of the changes.

In December 2004, the FASB issued statement of Financial Accounting standards No. 123 (revised 2004), *Share-Based Payment* (SFAS 123R), which, under the current timetable for effectiveness, will be effective in our first quarter of fiscal 2006. SFAS 123R will result in our recognition of substantial compensation expense relating to our employee stock options and employee stock purchase plans. Synopsys currently uses the intrinsic value method to measure compensation expense for stock-based awards to our employees. Under this standard, we generally do not recognize any compensation related to stock option grants we issue under our stock option plans or the discounts we provide under our employee stock purchase plans. Under the new rules, we are required to adopt a fair value-based method for measuring the compensation expense related to employee stock awards; this will lead to substantial additional compensation expense and will have a material adverse effect on our reported results of operations. *Note 8 to Unaudited Condensed Consolidated Financial Statements* in this report provides our pro forma net income and earnings per share as if we had used a fair value-based method similar to the methods required under SFAS 123R to measure the compensation expense for employee stock awards during the periods presented.

*Our business is subject to evolving corporate governance and public disclosure regulations that have increased both our costs and the risk of noncompliance, which could have an adverse effect on our stock price.*

Because our common stock is publicly traded on the Nasdaq stock market, we are subject to rules and regulations promulgated by a number of governmental and self-regulated organizations, including the SEC, Nasdaq and the Public Company Accounting Oversight Board, which monitors the accounting practices of public companies. Many of these regulations have only recently been enacted, and continue to evolve, making compliance more difficult and uncertain. In addition, our efforts to comply with these new regulations have resulted in, and are likely to continue to result in, increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities.

In particular, Section 404 of Sarbanes-Oxley Act of 2002 and related regulations require us to include a management assessment of our internal controls over financial reporting and auditor attestation of that assessment in our annual report for our fiscal year ending October 31, 2005. This effort has required, and continues to require, the commitment of significant financial and managerial resources. Although we believe that our ongoing review of our internal controls will enable us to provide a favorable assessment of our internal controls and for our external auditors to provide their attestation as of October 31, 2005, as required by Section 404, we can give no assurance that these efforts will be completed on a timely and successful basis. Any failure to complete a favorable assessment and obtain our auditors' attestation could have a material adverse effect on our stock price.

*Product errors or defects could expose us to liability and harm our reputation.*

Despite extensive testing prior to releasing our products, software products frequently contain errors or defects, especially when first introduced, when new versions are released or when integrated with technologies developed by acquired companies. Product errors could affect the performance or interoperability of our products, could delay the development or release of new products or new versions of products and could adversely affect market acceptance or perception of our products. In addition, allegations of IC manufacturability issues resulting from use of our IP products could, even if untrue, adversely affect our reputation and our customers' willingness to license IP products from us. Any such errors or delays in releasing new products or new versions of products or allegations of unsatisfactory performance could cause us to lose revenue or market share, increase our service costs, subject us to liability for damages and divert our resources from other tasks, any one of which could materially and adversely affect our business, results of operations and financial condition.

*If export controls affecting our products are expanded, our business could be materially and adversely affected.*

The U.S. Department of Commerce regulates the sale and shipment of certain technologies by U.S. companies to foreign countries. To date, we believe we have successfully complied with applicable export regulations. However, if the Department of Commerce places significant export controls on our existing, future or acquired products, our business could be materially and adversely affected.

Computer viruses, intrusion attempts on our information technology infrastructure and denial of service attacks could seriously disrupt our business operations.

Hackers and others have in the past created a number of computer viruses or otherwise initiated denial of service attacks on computer networks and systems. Our information technology infrastructure is regularly subject to various attacks and intrusion efforts of differing seriousness and sophistication. While we diligently maintain our information technology infrastructure and continuously implement protections against such viruses or intrusions, if our defensive measures fail or should similar defensive measures by our customers fail, our business could be materially and adversely affected.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

*Interest Rate Risk.* Our exposure to market risk for changes in interest rates relates primarily to our short-term investment portfolio. The primary objective of our investment activities is to preserve the principal and maximize yields without significantly increasing risk. To achieve this objective, we maintain our portfolio of cash equivalents and investments in a mix of tax-exempt and taxable instruments that meet high credit quality standards, as specified in our investment policy. None of our investments are held for trading purposes. Our policy also limits the amount of credit exposure to any one issue, issuer and type of instrument.

The following table presents the fair value and related weighted-average total return for our investment portfolio. The fair value approximates the carrying value as of July 31, 2005.

	FAIR VALUE	WEIGHTED AVERAGE TOTAL RETURN
	(dollars in thousands)	
Short term investments — U.S. ....	\$ 68,366	2.37%
Cash equivalent investments — U.S.....	4,001	2.60
Money market funds — U.S. ....	26,197	2.17
Short term investments — International.....	111,094	2.93
Cash equivalent investments — International.....	1,169	3.27
Cash deposits and money market funds — International.....	272,002	2.35
Total interest bearing instruments.....	<u>\$ 482,829</u>	<u>2.48%</u>

As of July 31, 2005, the stated maturities of our current short-term investments were \$107.5 million within one year, \$42.7 million within one to five years, \$1.8 million within five to ten years and \$27.5 million after ten years, compared to stated maturities of our current short-term investments and cash equivalents as of October 31, 2004 of \$99.9 million within one year, \$93.1 million within one to five years, \$10.3 million within five to ten years and \$44.9 million after ten years. However, in accordance with our investment policy, the weighted-average effective duration of our total invested funds does not exceed one year. These investments are classified as available-for-sale and are recorded on the balance sheet at fair market value with unrealized gains or losses reported as a separate component of accumulated other comprehensive income (loss), net of tax.

The following table presents the amounts of our cash equivalents and investments as of July 31, 2005 that are subject to interest rate risk by calendar year of expected maturity and average interest rates:

	2005	2006	2007	2008	Total	Fair Value
	(in thousands)					
Cash equivalents (variable rate).....	\$ 303,369				\$ 303,369	\$ 303,369
Average interest rate.....	2.34%					
Short-term investments (variable rate).....	\$ 41,433	\$ 3,844	\$ 6,321		\$ 51,598	\$ 51,598
Average interest rate.....	2.75% 3.30% 3.22%					
Short-term investments (fixed rate).....	\$ 70,961	\$ 45,136	\$ 11,765		\$ 127,862	\$ 127,862
Average interest rate.....	3.07% 3.17% 3.36%					

In April 2004, we entered into a three-year senior unsecured revolving credit facility. This facility contains financial covenants requiring us to maintain a minimum leverage ratio and specified levels of cash, as well as other non-financial covenants. The facility terminates on April 28, 2007. Borrowings under the facility bear interest at the greater of the administrative agent's prime rate or the Federal funds rate plus 0.50%; however, we have the option to pay interest based on the outstanding amount at Eurodollar rates plus a spread between 0.80% and 1.125% based on a pricing grid tied to a

financial covenant. In addition, commitment fees are payable on the facility at rates between 0.20% and 0.25% per annum based on a pricing grid tied to a financial covenant. In April 2004, we borrowed and repaid \$200 million under the credit facility. On May 3, 2005, we borrowed \$75.0 million under this credit facility in connection with the acquisition of Nassda. We repaid this amount in full as of May 27, 2005. As of July 31, 2005, we had no outstanding borrowings under this credit facility and we were in compliance with all covenants.

*Foreign Currency Risk.* The functional currency of each of Synopsys' active foreign subsidiaries is the foreign subsidiary's local currency, except for our principal Irish and Swiss subsidiaries whose functional currencies are the U.S. dollar. We engage in programs to hedge (i) currency exposures associated with certain assets and liabilities denominated in non-functional currencies, and (ii) forecasted intercompany and third party accounts receivable, backlog and accounts payable denominated in non-functional currencies. Our hedging activities are intended to offset the impact of currency fluctuations on the value of these balances and expenses.

We designate a portion of our forward contracts as cash flow hedges under Statement of Financial Accounting Standards No. 133, *Accounting for Derivatives and Hedging* (SFAS 133) and record gains and losses on these hedges in accumulated other comprehensive income until the forecasted exposure is recorded on the balance sheet. The ineffective portion of our cash flow hedges is measured each period and recognized currently in earnings.

In the first quarter of fiscal 2005, Synopsys reevaluated its interpretation of certain provisions of SFAS 133, resulting in the discovery of an error in the application of the standard to certain prior year foreign currency hedge transactions. The effect of the error was not material in any prior period and did not impact the economics of Synopsys' hedging program. To correct the error, Synopsys reclassified the remaining \$3.0 million related to the disallowed hedges from accumulated other comprehensive income to other income in the three months ended January 31, 2005.

The success of our hedging activities depends upon the accuracy of our estimates. As a result, to the extent our estimates of various balances denominated in non-functional currencies prove inaccurate, we will not be completely hedged, and we will record a gain or loss, depending upon the nature and extent of such inaccuracy. We can provide no assurance that our hedging transactions will be effective to prevent losses caused by changes in foreign currency exchange rates.

Foreign currency contracts entered into in connection with our hedging activities contain credit risk in that the counterparty may be unable to meet the terms of the agreements. We have limited these agreements to major financial institutions to reduce this credit risk. We do not enter into forward contracts for speculative purposes.

The following table provides information about our foreign currency contracts as of July 31, 2005. The maximum original duration of these contracts is 16 months for our Euro forward contracts and one month for all other currencies. As of July 31, 2005, the cumulative fair value of our forward contracts was \$(0.94) million.

	<b>AMOUNT IN U.S. DOLLARS</b>	<b>WEIGHTED AVERAGE CONTRACT RATE</b>
	(in thousands)	(foreign currency units)
<b>Notional Forward Contract Values:</b>		
Japanese yen .....	\$ 83,752	111.165
Euro .....	62,432	0.80912
Canadian dollar .....	12,920	1.21765
British pound sterling .....	7,529	0.5731
Chinese renminbi .....	3,594	8.082
Singapore dollar .....	2,353	1.6603
Korean Won .....	2,166	1024.00
Israeli shekel .....	2,103	4.5289
Taiwan dollar .....	1,025	31.6063
Swiss Franc .....	421	1.29344
Swedish Korna .....	298	7.80685
Indian Rupee .....	214	43.54
TOTAL .....	\$ 178,807	

Net unrealized gains of approximately \$0.86 million, net of tax, as of July 31, 2005, are included in accumulated other comprehensive income (loss) on our unaudited consolidated balance sheet. Net cash outflows on maturing forward contracts during the three months ended July 31, 2005 were \$2.4 million.

Accumulated other comprehensive loss for the nine months ended July 31, 2005 was \$14.4 million compared to \$0.6 million in the same period in fiscal 2004. The increased loss is primarily due to foreign currency fluctuations and foreign currency translation.

*Equity Risk.* As of July 31, 2005, our strategic investment portfolio consisted of approximately \$9.1 million of minority equity investments in publicly traded and privately held companies. The securities of publicly traded companies are classified as available-for-sale securities accounted for under Statement of Financial Accounting Standards No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, and are reported at fair value, with unrealized gains or losses, net of tax, recorded as a component of other comprehensive income (loss) in stockholders' equity. The cost basis of securities sold is based on the specific identification method. The securities of privately held companies are reported at the lower of cost or fair value. During the nine months ended July 31, 2005, we reduced the value of our strategic investment portfolio by \$2.6 million for certain investments we determined were impaired. During the three months ended July 31, 2005, no investments were considered impaired and therefore we did not reduce the value of our strategic investment portfolio. Our accounting policies covering our strategic investments are described in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations of our Annual Report on Form 10-K for the fiscal year ended October 31, 2004.

#### ITEM 4. CONTROLS AND PROCEDURES

- (a) *Evaluation of Disclosure Controls and Procedures.* As of July 31, 2005 (the Evaluation Date), Synopsys carried out an evaluation under the supervision and with the participation of Synopsys' management, including the Chief Executive Officer and Acting Chief Financial Officer, of the effectiveness of the design and operation of Synopsys' disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act). There are inherent limitations to the effectiveness of any system of disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable, not absolute, assurance of achieving their control objectives. Our Chief Executive Officer and Acting Chief Financial Officer have concluded that, as of the Evaluation Date, (1) Synopsys' disclosure controls and procedures were designed to provide reasonable assurance of achieving their objectives, (2) Synopsys' disclosure controls and procedures were effective at that reasonable assurance level, and (3) Synopsys' disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in the reports Synopsys files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required, and that such information is accumulated and communicated to Synopsys' management, including the Chief Executive Officer and Acting Chief Financial Officer, to allow timely decisions regarding its required disclosure.
- (b) *Changes in Internal Controls.* There were no changes in Synopsys' internal control over financial reporting during the three months ended July 31, 2005 that have materially affected, or are reasonably likely to materially affect, Synopsys' internal control over financial reporting.

#### PART II. OTHER INFORMATION

##### ITEM 1. LEGAL PROCEEDINGS

On August 25, 2004, a class action complaint entitled *Kanekal v. Synopsys, Inc., et al.*, No. C-04-3580, was filed in federal district court for the Northern District of California against Synopsys and certain of our officers alleging violations of the Exchange Act. The complaint purports to be a class action lawsuit brought on behalf of persons who acquired Synopsys stock during the period of December 3, 2003 through August 18, 2004. The complaint alleges that the individual defendants caused Synopsys to make false and misleading statements about Synopsys' business, forecasts, and financial performance, and that certain Synopsys officers or employees sold portions of their stock holdings while in the possession of adverse, non-public information. The complaint does not specify the amount of damages sought. In November 2004, the Court appointed a lead plaintiff in the case. In January 2005, the lead plaintiff, the Wu Group, filed an amended complaint. Synopsys filed a motion to dismiss the amended complaint and a motion for sanctions in March 2005. In August 2005, the Court granted our motion to dismiss, but denied the motion for sanctions, and allowed the plaintiff 30 days to amend their complaint. The parties have since stipulated, subject to final Court approval, to a dismissal with prejudice, with each side bearing its own fees and costs.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth information regarding repurchases of Synopsys' common stock by Synopsys during the three months ended July 31, 2005.

Period (1)	TOTAL NUMBER OF SHARES PURCHASED	AVERAGE PRICE PAID PER SHARE	TOTAL NUMBER OF SHARES PURCHASED AS PART OF PUBLICLY ANNOUNCED PROGRAMS	MAXIMUM DOLLAR VALUE OF SHARES THAT MAY YET BE PURCHASED UNDER THE PROGRAMS
<b>Month #1</b>				
May 1 through June 4, 2005 ...	195,000	\$ 16.6465	195,000	\$ 436,614,897
<b>Month #2</b>				
June 5, 2005 through July 2, 2005 .....	0		0	436,614,897
<b>Month #3</b>				
July 3, 2005 through July 30, 2005 .....	0		0	436,614,897
<b>Total .....</b>	<u>195,000</u>	<u>\$ 16.6465</u>	<u>195,000</u>	<u>\$ 436,614,897</u>

(1) All months shown are Synopsys' fiscal months.

All shares were purchased pursuant to a \$500 million stock repurchase program originally approved by Synopsys' Board of Directors in July 2001 and renewed in December 2002, December 2003 and December 2004, the latest renewal of which was effective and announced on December 1, 2004. Funds are available until expended or until the program is suspended by the Chief Financial Officer or the Board of Directors.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

We held our Annual Meeting of Stockholders at our Mountain View, California offices on May 23, 2005. Six matters were submitted to, and approved by, stockholders, as set forth below.

1. The stockholders elected eight directors to our Board of Directors, to hold office for a one-year term or until their respective successors are elected. The votes regarding this matter were as follows:

	Total Votes For Each Director	Total Votes Withheld From Each Director	Broker Non-Votes
Aart J. de Geus .....	112,726,248	15,451,813	0
Chi-Foon Chan .....	108,767,008	19,441,053	0
Bruce R. Chizen .....	113,875,165	14,302,896	0
Deborah A. Coleman .....	114,375,288	13,802,773	0
A. Richard Newton .....	104,159,012	24,019,049	0
Sasson Somekh .....	114,365,391	13,812,670	0
Roy Vallee .....	114,271,715	13,906,346	0
Steven C. Walske .....	104,295,504	23,882,557	0

2. The stockholders approved the Company's 2005 Non-Employee Directors Equity Incentive Plan and the reservation of 300,000 shares of common stock for issuance thereunder. The votes regarding this matter were as follows:

For	Against	Abstain	Broker Non-Votes
82,002,158	26,487,708	1,109,205	18,578,990

3. The stockholders approved an amendment to our Employee Stock Purchase Plan (including the international component referred to as the International Employee Stock Purchase Plan) (the Purchase Plan) to increase the number of shares of common stock authorized for issuance under the plans by 4,000,000 shares. The votes regarding this matter were as follows:

For	Against	Abstain	Broker Non-Votes
76,114,650	32,415,438	1,038,983	18,578,990

4. The stockholders approved an amendment to the Purchase Plan to increase to increase the number of shares of common stock purchasable in total by all participants on any one semi-annual purchase date from 1,000,000 shares to 2,000,000 shares. The votes regarding this matter were as follows:

<b>For</b>	<b>Against</b>	<b>Abstain</b>	<b>Broker Non-Votes</b>
80,092,608	28,461,818	1,044,645	18,578,990

5. The stockholders approved a proposed exchange of outstanding stock options issued under our stock option plans having an exercise price equal to or greater than \$25.00 per share, for a reduced number of new options with new vesting requirements and an exercise price set at the then current market price on date of grant. The votes regarding this matter were as follows:

<b>For</b>	<b>Against</b>	<b>Abstain</b>	<b>Broker Non-Votes</b>
75,960,393	32,540,955	1,097,723	18,578,990

6. The stockholders approved a proposal to ratify the appointment of KPMG LLP as our independent auditors for the 2005 fiscal year. The votes regarding this matter were as follows:

<b>For</b>	<b>Against</b>	<b>Abstain</b>	<b>Broker Non-Votes</b>
125,586,172	1,565,671	1,026,218	0

#### ITEM 6. EXHIBITS

- 3.1 Amended and Restated Certificate of Incorporation of Synopsys, Inc. (1)
- 3.2 Restated Bylaws of Synopsys, Inc. (2)
- 4.1 Reference is made to Exhibit 3.1 and 3.2.
- 31.1 Certification of Chief Executive Officer as required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
- 31.2 Certification of Acting Chief Financial Officer as required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
- 32.1 Certification of Chief Executive Officer and Acting Chief Financial Officer as required by Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended and Section 1350 of Chapter 63 of Title 18 of the United States Code. (3)

- 
- (1) Incorporated by reference to exhibit to Synopsys' Quarterly Report on Form 10-Q for the quarterly period ended July 31, 2003.
  - (2) Incorporated by reference to exhibit to Synopsys' Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999.
  - (3) The certification attached as Exhibit 32.1 accompanies this Quarterly Report on Form 10-Q but is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of Synopsys, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date of this Form 10-Q, irrespective of any general incorporation language contained in such filing.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYNOPSYS, INC.

By:                                   /s/ Rex S. Jackson                                  

**Rex S. Jackson**  
**Senior Vice President,**  
**Acting Chief Financial Officer**  
**General Counsel and Secretary**  
**(Principal Financial Officer)**

Date: September 2, 2005

## EXHIBIT INDEX

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CERTIFICATION

I, Aart J. de Geus, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Synopsys, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 2, 2005

/s/ Aart J. de Geus

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Aart J. de Geus  
Chief Executive Officer  
(Principal Executive Officer)

CERTIFICATION

I, Rex S. Jackson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Synopsys, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 2, 2005

/s/ Rex S. Jackson

Rex S. Jackson

Acting Chief Financial Officer  
(Principal Financial Officer)

**Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to the requirement set forth in Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act) and Section 1350, Chapter 63 of Title 18 of the United States Code) (18 U.S.C. §1350), each of Aart J. de Geus, Chief Executive Officer of Synopsys, Inc., a Delaware corporation (the Company), and Rex S. Jackson, the Acting Chief Financial Officer of the Company, does hereby certify, to such officer's knowledge that:

The Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2005 (Form 10-Q) to which this Certification is attached as Exhibit 32.1 fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, the undersigned have set their hands hereto as of the 2nd day of September, 2005.

/s/ Aart J. de Geus  
Aart J. de Geus  
Chief Executive Officer

/s/ Rex S. Jackson  
Rex S. Jackson  
Acting Chief Financial Officer

The foregoing certification is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and is not deemed filed with the Securities and Exchange Commission as part of the Form 10-Q or as a separate disclosure document and is not to be incorporated by reference into any filing of Synopsys, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing.